

# Important information

Banco Santander Chile caution that this presentation contains forward looking statements within the meaning of the US Private Securities Litigation Reform Act of 1995. These forward looking statements are found in various places throughout this presentation and include, without limitation, statements concerning our future business development and economic performance. While these forward looking statements represent our judgment and future expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to: (1) general market, macro-economic, governmental and regulatory trends; (2) movements in local and international securities markets, currency exchange rates, and interest rates; (3) competitive pressures; (4) technological developments; and (5) changes in the financial position or credit worthiness of our customers, obligors and counterparties. The risk factors and other key factors that we have indicated in our past and future filings and reports, including those with the Securities and Exchange Commission of the United States of America, could adversely affect our business and financial performance.

Note: the information contained in this presentation is not audited and is presented in Chilean Bank GAAP which is similar to IFRS, but there are some differences. Please refer to our 2021 20-F filed with the SEC for an explanation of the differences between Chilean Bank GAAP and IFRS. Nevertheless, the consolidated accounts are prepared on the basis of generally accepted accounting principles. All figures presented are in nominal terms. Historical figures are not adjusted by inflation. Please note that this information is provided for comparative purposes only and that this restatement may undergo further changes during the year and, therefore, historical figures, including financial ratios, presented in this report may not be entirely comparable to future figures presented by the Bank.

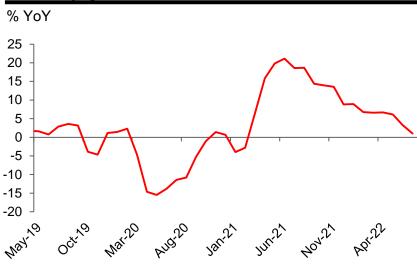


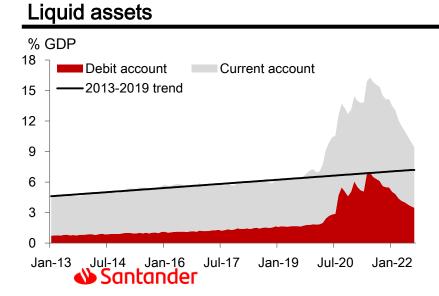


#### Macroeconomic environment

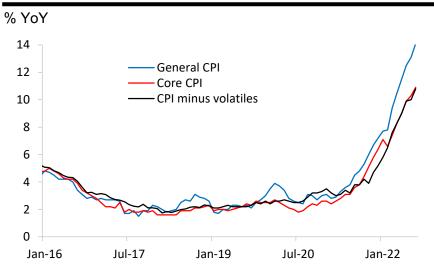
# Slowdown in activity and higher inflation

## Monthly growth

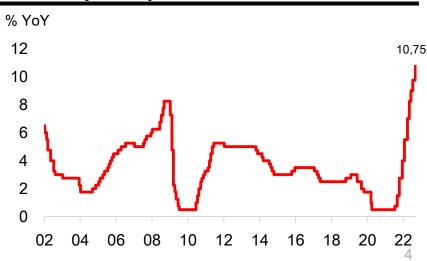




#### Inflation



## **Monetary Policy Rate**

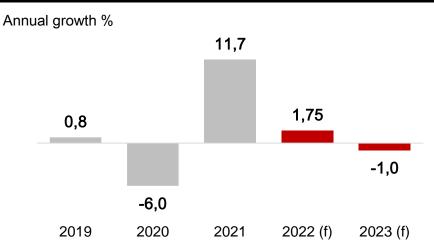


Source: Central Bank of Chile, National Bureau of Statistics, and Santander

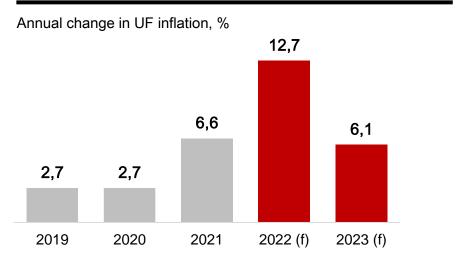
## Macroeconomic environment

# GDP will moderate to 1,75% in 2022

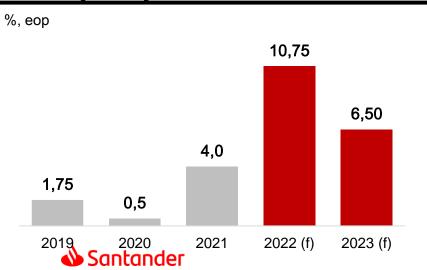




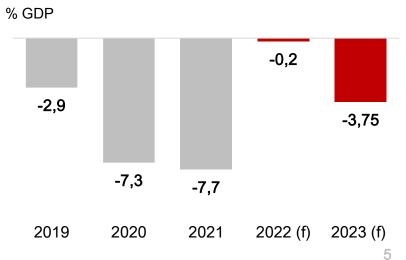
## Inflation



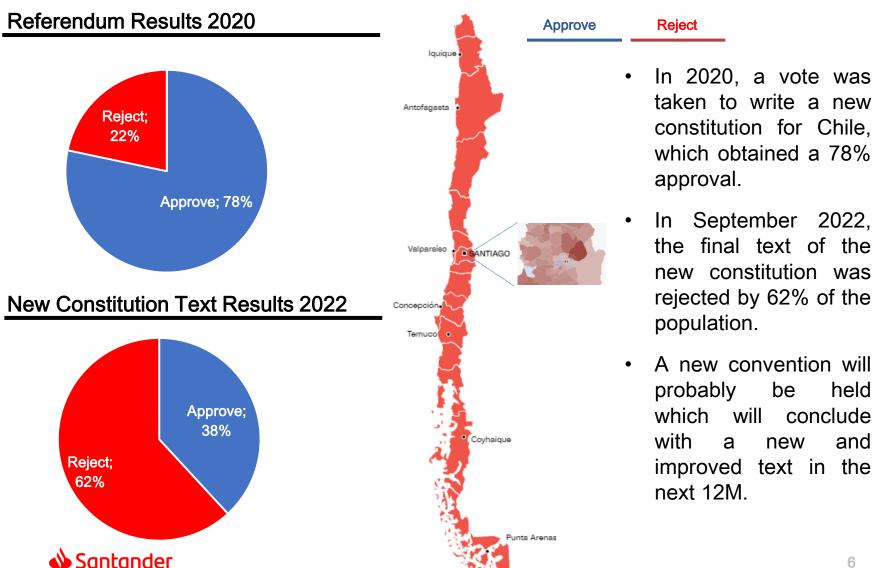
## **Monetary Policy Rate**



## Fiscal deficit



# Constitutional reform process continues

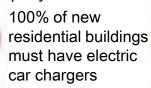


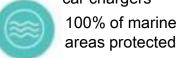
#### Macroeconomic environment

# Framework Law on Climate Change: Goals to 2050 are a window of opportunities for ESG financing

2025 2030 2050 Withdrawal/ 80% of renewable Total withdrawal/ 100% renewable energy reconvert 65% of energy reconversion of carbon carbon thermoelectric thermoelectric 30%-50% threatened 10,000-15,000 ha species with Recovery 10% reduction of 20% Green H2 in fuel protected urban Plan energetic intensity matrix wetlands 75,000-100,000 ha Obligatory eco-50% increase in glacial labelling (for protected urban 100% of valleys with stations network recycling) wetlands strategic management Reuse and 100% of big mining 100% of urban recycle 30% of in industry and mining transport zero emission population with access pavement waste to landfills 100% traceability of 15%-30% of the Recondition of construction and threatened species will



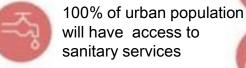


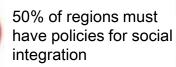






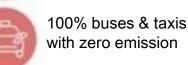
have a recovery plan

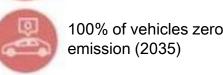


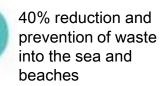




Inclusive master plans for cycle paths for all cities over 50,000 hbts







70% emission reduction



demolition waste



71% reconversion of cargo vehicles to low/zero emission



50% emission reduction of ocean transportation

Source: Estrategia climática de largo plazo de Chile. Ministerio Medio Ambiente



## Leading bank in Chile

# Santander Chile is the nation's leading bank

33 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
***

Business and Results	6M22(US\$)	YoY¹
Gross Loans	41.4 bn	10.0%
Deposits	30.0 bn	-6.3%
Equity	3.9 bn	7.4%
Attributable profit to parent	565 mm	40.9%
ROE	28.7%	+760bp
Network and Customers	6M22	Market Share
Clients	4.0 mn	29.1%²
Digital Clients	2.0mn	34.5% <sup>3</sup>
Offices	310	18.8%
Market Share	6M22	Rank
Loans <sup>4</sup>	17.6%	1
Deposits <sup>4</sup>	17.4%	1
Checking accounts <sup>2</sup>	29.1%	1
Bank credit cards <sup>5</sup>	23.6%	1

Figures in US\$

<sup>1.</sup> Variations with constant USD 2.Market share of clients with checking accounts, as of May 2022. Source: CMF 3. Average yearly market share over clients that enter a website with a passkey. Excludes Banco Estado. Source: CMF. YTD avg as of April 2022. 4. Excludes loans and deposits of Chilean banks held abroad as of June 2022. 5. Market share in terms of monetary amount of credit card purchases, as of May 2022.

## Leading bank in Chile

# Strong corporate governance





Female: 3

Male: 8

Our stocks are included in:





We are supervised by the following:







- 6 of 11 Board members are independent
- Independent board majority in main committees: Audit Committee, ALCO and Integral Risk Committee.
- Integrated Annual Report: GRI and SASB compliant, independently verified
- Local regulations also protect investors: capital and dividend requirements, related part lending, role of the Board
- Compliance division: oversees application of codes of conduct; compliant with SOX and SEC & NYSE Corporate Governance Guidelines and ECB Basel criteria.

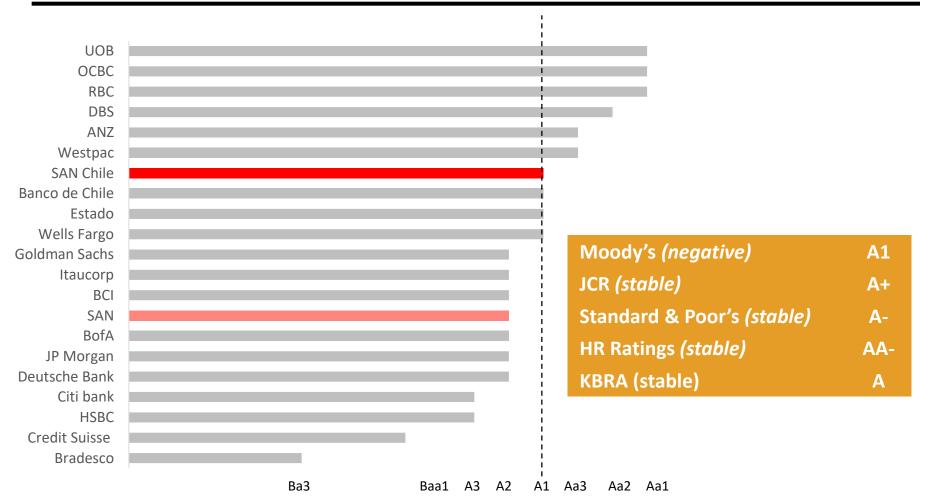
Banco Santander's corporate governance meets the highest international standards and ensures a sustainable management in the long run



## Leading bank in Chile

# Among banks with best international rating

## Risk rating, Moody's scale





# Our 10 Responsible Banking Commitments





# We are highly ranked in various ESG indexes



Included in Chile, MILA, and Emerging Markets

#1

Among banks in Chile

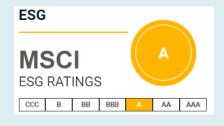




Among retail banks:

#3
of 89 in
the sector







impede global climate goals.(1)



Included in Emerging Latam and Emerging Global

## **S&P IPSA ESG**



Included in S&P IPSA ESG index, with the third greatest weight in the index



## Strategic initiatives

Maintain a high level of consumer satisfaction, increase the productivity of all channels, and be more efficient and profitable.

Reactive loan growth in mass segment, rewarding positive financial behavior



Encourage bankerization of SMES and support micro entrepreneurs



More efficient and digital branches



Become more sustainable through eco-friendly initiatives (i.e. Carbon footprint compensation)



# RUN THE BANK

Transform the Bank into a platform allowing clients to use the bank as a channel or as a software provider to develop business.



**super**digital

Give access to digital economy



Increase SME access to banks and to the digital economy



First insurtech in Chile, platform to compare and purchase insurance

**Autocompara** 

Comparison platform for auto insurance



## Strategic initiatives

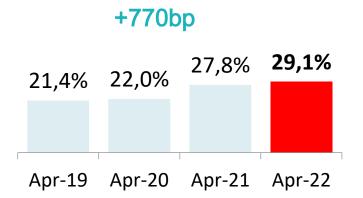
# Strong momentum in current account openings continues



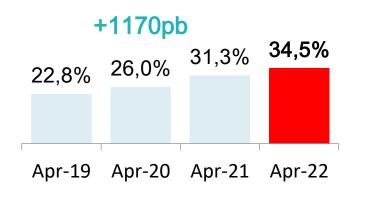




Santander Chile<sup>2</sup>



## **US\$** Current account market share Santander Chile<sup>2</sup>

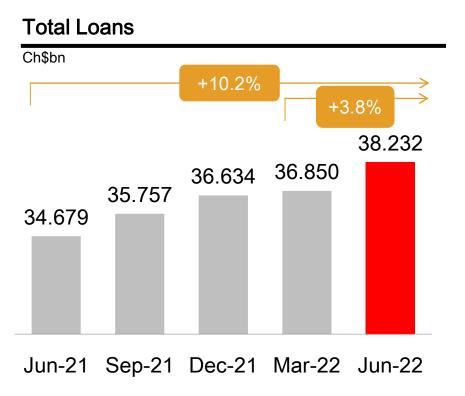


Active clients: Clients that have a minimum average balance and/or transactionality. Checking accounts: Number of current account + Superdigital accounts. Loyal clients: Customers with 4 products plus a minimum profitability level and a minimum usage indicator, all differentiated by segment. SME +Middle-market cross-selling differentiated by client size using a point system that depends on number of products, usage of products and income net of risk.

Source: CMF as of last available information as of April 2022.



# Loan growth led by corporates and consumer

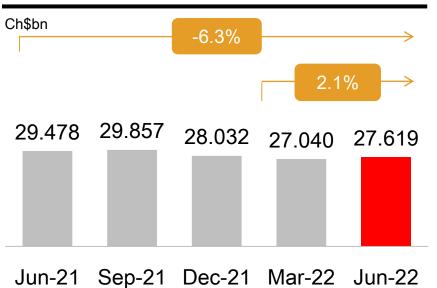


Ch\$ bn	6M22	YoY	QoQ
Individuals <sup>1</sup>	22,249	11.8%	3.3%
Consumer	5,101	6.9%	1.5%
Auto Ioans <sup>2</sup>	836	51.0%	5.2%
Mortgages	14,723	13.5%	4.0%
SMEs	4,080	(17.2%)	(2.9%)
Retail	26,329	6.0%	2.3%
Middle Market	9,077	10.2%	4.7%
Corporate (SCIB)	2,714	77.0%	12.8%
Total <sup>3</sup>	38,232	10.2%	3.8%



# As MPR increases clients begin to shift to time deposits

## **Total Deposits**

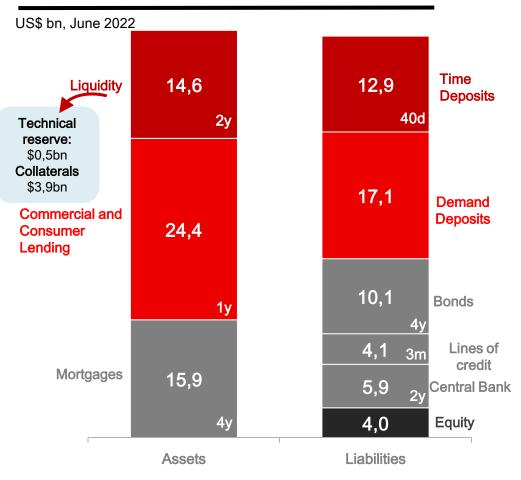


Ch\$ bn	6M22	YoY	QoQ
Demand deposits	15,726	(11.3%)	(6.8%)
Time deposits	11,893	1.2%	17.1%
Total Deposits	27,619	(6.3%)	2.1%
Mutual funds¹	8,013	(3.5%)	3.1%
LCR <sup>2</sup>	153.3%		

<sup>1.</sup> Banco Santander Chile is the exclusive broker of mutual funds managed by Santander Asset Management, a subsidiary of SAM Investment Holdings Limited. 2. LCR calculated following the new local Chilean models

# Solid balance structure and liquidity levels

## Structural balance sheet

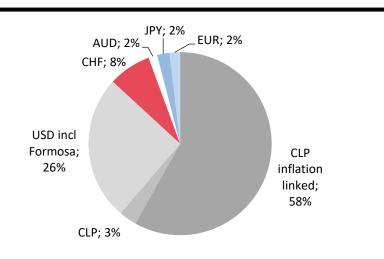


- Commercial and consumer loans are funded with deposits
- Mortgages are fixed rate plus inflation, and funded mainly through long-term bonds
- We have US\$15 bn in short-term liquidity, including cash, availablefor-sale, held to collect portfolio and trading investments
- Central bank lines due in March-June 24



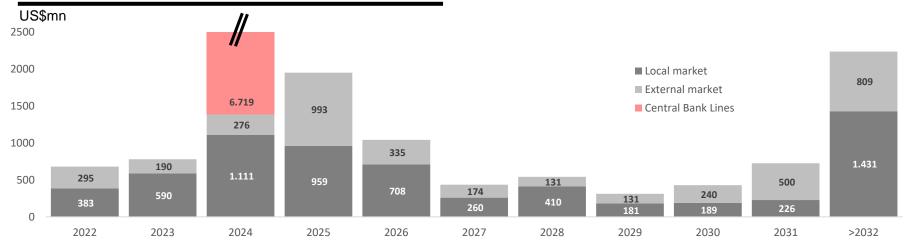
# Diversified presence in the international bonds markets

#### **Bonds**



- Total outstanding: US\$ 10.5 bn
- In 2022 we have issued US\$940 mm approximately
- High diversification by currency
- MTN program: Private placements or public deals
- All foreign debt is swapped backed to local currency



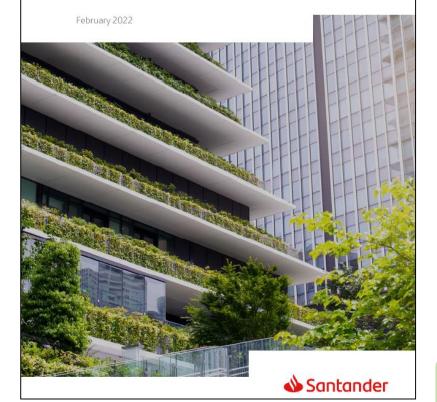


1. Includes nominal outstanding of senior, subordinated and local covered bonds. As of August 2022.

# Santander Global ESG Framework

#### Santander Group

Green, Social & Sustainability Funding Global Framework



Under this framework, Santander Chile can issue *Labeled Financing Instruments (LFI)*, in the form of bonds, loans, deposits, commercial paper, etc.

These instruments can have the following labels for use of proceeds:

#### **GREEN LFI**

Environmental sustainability through contributions to eligible assets which constitute a positive contribution to climate change adaptation or mitigation or to other environmental challenges.

#### SOCIAL LFI

Social sustainability through contributions to economic systems key to human development that could potentially seek to benefit target populations who live andwork in econonomically and/or socially disadvantaged áreas or communities.

## SUSTAINABILITY LFI

A combination of Green and Social eligible assets



## Strategic initiatives

# **Social Housing**

In order to help low-income and middle-income Chilean families receive quality housing in well-located neighborhoods close to primary services, the Chilean government has a subsidy program for social and territorial integration.

A housing project meets the government requirements Banks talk directly to the housing project to give mortgages

Chileans can go directly to the housing project and send their paperwork through the project

Minimum requirements:

- Within the 90% of the Social Housing Registrar (RSH)
- Minimum family savings
- The home value can be up to UF 2,800 (US\$105K)

These clients also receive a subsidy for paying on time

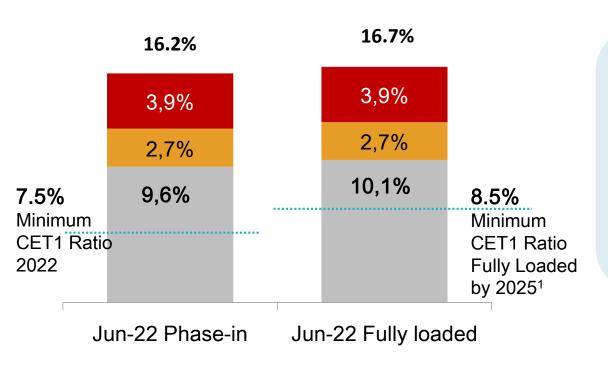
Amount of subsidy depends on vulnerability of client and location of housing in the country:

	Tranche 1	Tranche 2	Tranche 3
	Min. Savings 30 UF Within 60% of RSH or 90% if senior	Min. Savings 40 UF Within 80% of RSH or 90% if senior	Min. Savings 80 UF Max. Monthly monthly wages (>4 persons ~2,600 USD)
North Zone	Housing up to 1,200 UF (fixed subsidy 700 UF)	Housing up to 1,800 UF (fixed subsidy 350-600 UF)	Housing up to 2,600 UF (fixed subsidy 350-500 UF)
Regular Zone	Housing up to 1,100 UF (fixed subsidy 600 UF)	Housing up to 1,600 UF (fixed subsidy 250-500 UF)	Housing up to 2,200 UF (fixed subsidy 250-400 UF)
South Zone	Housing up to 1,200 UF (fixed subsidy 750 UF)	Housing up to 1,800 UF (fixed subsidy 400-700 UF)	Housing up to 2,600 UF (fixed subsidy 400-550 UF)



# Healthy outlook for CET1 and total BIS III ratio

## Core capital & BIS Ratio



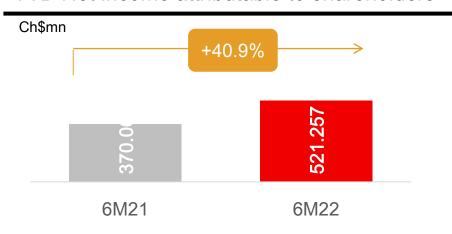
- CET1: -60bp in 2Q22
   mainly due to the payment
   of the annual dividend and
   depreciation of the peso
- Tier I hedged to FX due to AT1
- > >10% CET1 by year-end
- > 50%-60% payout expected

■ Core capital ■ AT1 ■ Tier 2

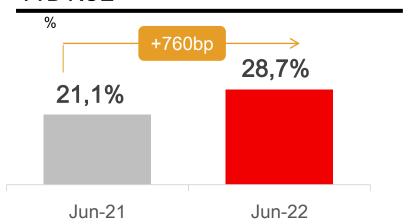


# Strong results in 2Q22 and 6M22

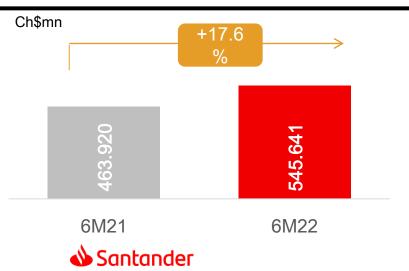
#### YTD Net income attributable to shareholders



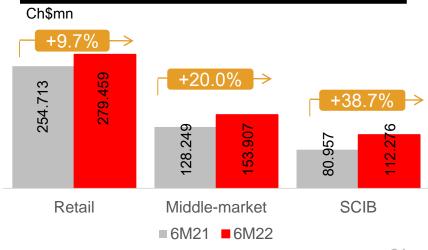
#### YTD ROE



## YTD Net contribution from segments

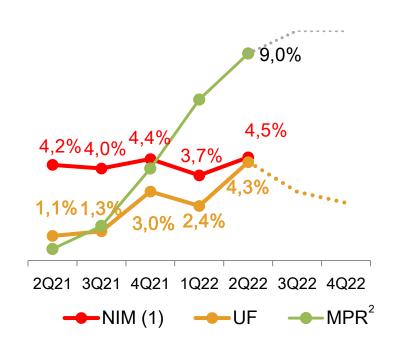


## YTD operating income by segment



# NIM of 4.1% in 6M22

#### NIM<sup>1</sup> & Inflation



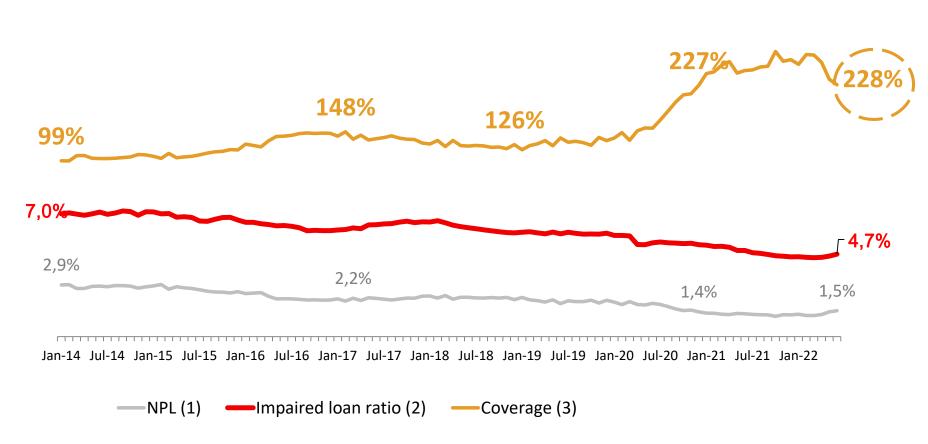
#### Net interest income

Ch\$ bn	6M22	YoY	QoQ
Retail	567	9.7%	0.6%
Middle-market	190	16.6%	1.6%
SCIB	71	54.8%	10.5%
Other	130	(1.8%)	565.4%
Net income from interest and readjustments	958	11.7%	24.0%
Avg. Int. earning assets	46,858	12.7%	2.3%
Average loans	37,264	8.4%	2.3%
Int. earning asset yield <sup>3</sup>	7.9%	+287bp	+289bp
Cost of funds <sup>4</sup>	4.0%	+330bp	+218bp
NIM YTD	4.1%	-9bp	+78bp

<sup>1.</sup> Annualized Net interest income divided by average interest earning assets. 2. MPR: Monetary Policy Rate. 3. Annualized gross interest income divided by average interest earning assets. 4. Annualized interest expense divided by sum of average interest bearing liabilities, including non-interest bearing demand deposits.

# Asset quality remains at historically low levels

NPLs, Impaired and coverage of NPLs



<sup>1. 90</sup> days or more NPLs. 2. NPLs + restructured loans. 3. Loan loss reserves over NPLs, includes additional provisions of Ch\$16 billion in 4Q19, Ch\$110 billion 2020, Ch\$24 billion for 1Q21, Ch\$18 billion for 2Q21, Ch\$30 billion for 3Q21 and Ch\$60 billion for 4Q21. During the 1H22 there were no additional provision constituted.

Jun-21

Sep-21

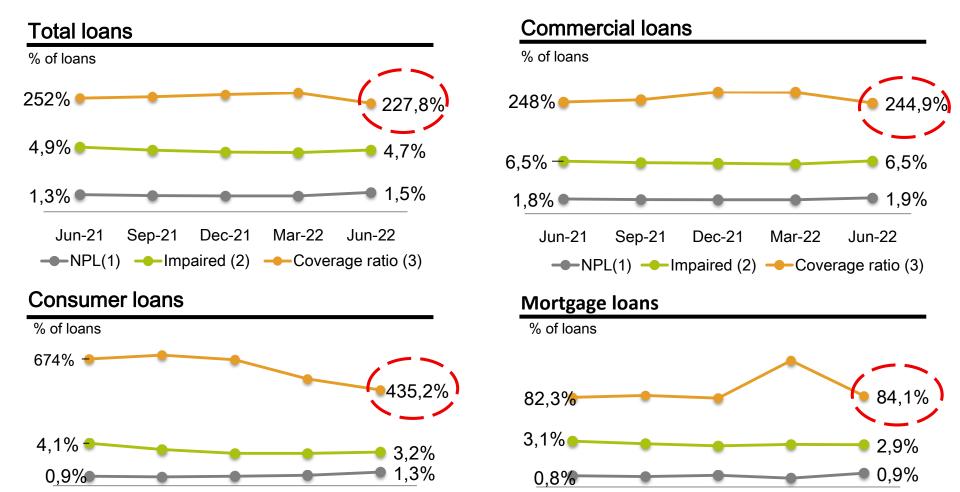
Dec-21

→ NPL(1) → Impaired (2) → Coverage ratio (3)

Mar-22

Jun-22

# Asset quality levels should gradually return to pre-pandemic levels



Jun-21

Sep-21

Dec-21

Mar-22

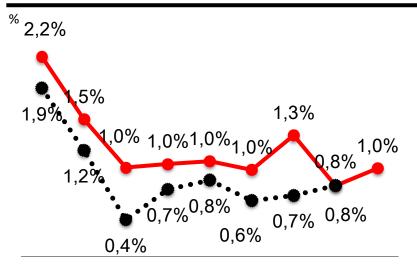
→ Impaired (2) → Coverage ratio (3)

Jun-22

<sup>1. 90</sup> days or more NPLs. 2. NPLs + restructured loans. 3. Loan loss reserves over NPLs, includes additional provisions of Ch\$16 billion in 4Q19, Ch\$110 billion 2020, Ch\$24 billion for 1Q21, Ch\$18 billion for 2Q21, Ch\$30 billion for 3Q21 and Ch\$60 billion for 4Q21. During the 1H22 there were no additional provision constituted.

# Cost of credit at 0.9% YTD

## Quarterly cost of risk<sup>1,2</sup>



2Q20 3Q20 4Q20 1Q21 2Q21 3Q21 4Q21 1Q22 2Q22

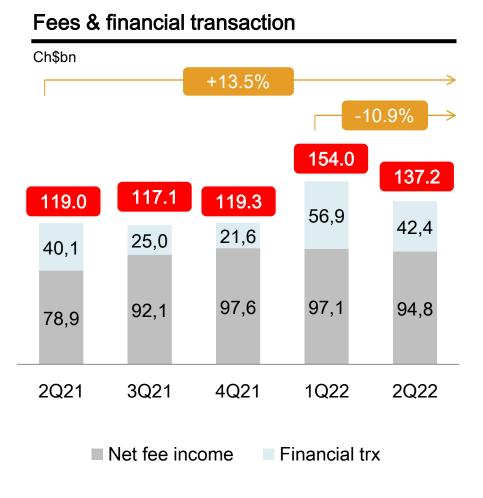
## Provision for loan losses

Ch\$ bn	6M22	YoY	QoQ
Gross provisions and write-offs	(207.8)	(2.8%)	(74.3%)
Recoveries	45.2	26.8%	(64.7%)
Provisions	(162.6)	(8.7%)	(76.2%)
Cost of risk(YTD)	0.9%		

Cost of risk

Adjusted Cost of Risk

# Digital platforms drives client growth and fees



## **Fees**

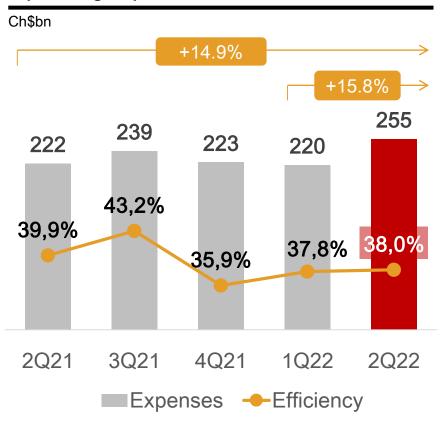
Ch\$ bn	6M22	YoY	QoQ
Card fees	48.2	7.1%	(10.8%)
Getnet	9.2	800.7%	71.0%
Asset management	27.1	20.8%	6.0%
Collection fees	26.7	111.7%	(10.2%)
Insurance brokerage	24.9	19.9%	27.5%
Checking accounts	24.1	29.2%	11.1%
Guarantees, cont. op.	17.4	(3.5%)	8.2%
Others	14.4	(42.5%)	(60.7%)
Total	192.0	17.4%	(2.5%)

## Financial transactions, net

Ch\$ bn	6M22	YoY	QoQ
Client	104.8	20.3%	(9.6%)
Non-Client	-5.5	(68.9%)	(505.7%)
Total	99.3	43.2%	(25.4%)

# Efficiency at 37.9% YTD

## Operating expenses



Ch\$ bn	6M22	YoY	QoQ
Personnel expenses	208.8	4.1%	14.1%
Administrative expenses	144.1	6.2%	2.8%
Depreciation	64.1	9.9%	2.7%
Other operating expenses	57.5	34.7%	92.3%
Operating expenses <sup>1</sup>	474.5	8.5%	15.8%
Efficiency ratio <sup>2</sup>	37.9%	-932bp	+22bp
Costs/assets	1.5%	+5.9bp	+13bp
Branches	310	-9.9%	-4.3%
Employees	9,541	-6.8%	-3.2%

US\$260 million investment plan for the years 2022-2024

<sup>1.</sup> Operating expenses including impairment and other operating expenses. 2. Efficiency ratio: operating expenses including impairment and other operating expenses/ financial margin + fees+ financial transactions and net other operating income

# **Conclusions**

- Economic activity moderating after strong recovery from the pandemic
- Santander Chile is the leading bank in Chile
- Solid balance sheet structure with diversified funding base
- Loan growth led by corporates and consumer
- Strong focus on ESG funding with identified opportunities within our new ESG framework
- Positive results in 2022
  - Increase in revenues from all operating segments.
  - Historically good asset quality, now starting to normalize.
  - Controlled expense growth with increasing productivity.

# ROE expectation for 2022: 21%-22%



# **Annexes**



## **Annexes**

## **Balance sheet**

	Jun-22	Dec-21	Jun-22/Dec-21
Assets	Ch\$ M	lillion	% Chg.
Cash and deposits in banks	2,890,381	2,881,557	0.3%
Cash items in process of collection	507,463	390,272	30.0%
Financial assets for trading at fair value through earnings	14,579,153	9,567,818	52.4%
Financial derivative contracts	14,495,254	9,494,470	52.7%
Financial debt instruments	83,899	73,348	14.4%
Financial assets at fair value through other comprehensive income	6,020,627	5,900,278	2.0%
Financial debt instruments	5,945,398	5,800,861	2.5%
Other financial instruments	75,229	99,418	-24.3%
Financial derivative contracts for hedge accounting	894,425	629,136	42.2%
Financial assets at amortized cost	41,722,124	40,262,247	3.6%
Investments under resale agreements	-	-	%
Financial debt instruments	4,581,663	4,691,730	-2.3%
Interbank loans, net	12	428	-97.2%
Loans and account receivables from customers- Commercial	17,684,096	17,033,448	3.8%
Loans and account receivables from customers- Mortgage	14,617,466	13,802,214	5.9%
Loans and account receivables from customers- Consumer	4,838,886	4,734,428	2.2%
Investments in associates and other companies	41,264	37,695	9.5%
Intangible assets	93,326	95,411	(2.2%)
Property, plant and equipment	173,857	190,291	(8.6%)
Assets with leasing rights	180,136	184,529	(2.4%)
Current taxes	8,304	124,348	(93.3%)
Deferred taxes	321,619	748,574	(57.0%)
Other assets	3,424,991	2,929,997	16.9%
Non-current assets and groups for sale	26,769	22,207	20.5%
TOTAL ASSETS	70,884,440	63,964,359	10.8%

## **Balance sheet**

	Jun-22	Dec-21	Jun-22/Dec-21
LIABILITIES	Ch\$ Million		% Chg.
Cash items in process of being cleared	426,556	379,935	12.3%
Financial liabilities for trading at fair value through earnings	14,222,893	9,507,032	49.6%
Financial derivative contracts	14,222,893	9,507,032	49.6%
Financial derivative contracts for hedge accounting	2,382,889	1,364,210	74.7%
Financial liabilities at amortized cost	44,989,235	44,063,519	2.1%
Deposits and other demand liabilities	15,725,629	17,900,917	(12.2%)
Time deposits and other time liabilities	11,893,299	10,131,056	17.4%
Obligations under repurchase agreements	811,731	86,635	837.0%
Interbank borrowings	9,243,716	8,826,582	4.7%
Issued debt instruments	7,013,641	6,935,423	7.1%
Other financial liabilities	301,219	182,906	64.7%
Obligations for leasing contracts	140,180	139,794	0.3%
Financial instruments of issued regulatory capital	2,297,706	2,053,589	11.9%
Provisions for contingencies	159,342	165,563	(3.8%)
Provisions for dividend, payment of interest and re- appreciation of financial instruments of issued	161,539	238,770	(32.3%)
regulatory capital	204 505	200.004	7.00/
Special provisions for credit risk Current taxes	294,596	288,984	1.9% %
Deferred taxes	1,995 1,836	421,274	(99.6%)
Other liabilities	2,114,960	1,612,411	31.2%
TOTAL LIABILITIES	67,193,727	60,235,082	11.6%
	07,193,727	00,233,002	11.0%
EQUITY			
Capital	891,303	891,303	0.0%
Reserves	2,871,772	2,557,815	12.3%
Accumulated other comprehensive income	(520,608)	(354,364)	46.9%
Elements that will not be reclassified to earnings	592	576	2.9%
Elements that can be reclassified to earnings	(521,200)	(354,940)	46.8%
Retained earnings from prior years	(13,765)	0	(31274675.1%)
Income from the period	521,257	778,933	(33.1%)
Provisions for dividend, payment of interest and re- appreciation of financial instruments of issued regulatory capital	(161,539)	(238,770)	(32.3%)
Total Shareholders' Equity	3,588,420	3,634,917	(1.3%)
Non-controlling interest	102,293	94,360	8.4%
EQUITY	3,690,712	3,729,277	(1.0%)
TOTAL LIABILITIES AND EQUITY	70,884,440	63,964,359	10.8%

#### Annexes

# **Income statement YTD**

Interest expense Not interest income Not interest income Not interest income Readjustment income Readjustment income Readjustment expense Readjustment expense Readjustment expense Readjustment expense Readjustment income Readj		Jun-22	Jun-21	Jun-22/Jun-21
Interest expense Not interest income Not interest income Not interest income Readjustment income Readjustment income Readjustment expense Readjustment expense Readjustment expense Readjustment expense Readjustment income Readj		Ch\$ Million		% Chg.
Net interest income   353,136   740,912   (\$2.3%)     Readjustment income   682,943   166,192   310.9%     Readjustment expense   (78,527)   (49,606)   58.3%     Not readjustment tincome   604,416   116,586   418.4%     Not income from interest and readjustment   957,551   857,498   11.7%     Not income from interest and readjustment   957,551   857,498   11.7%     Not income from interest and readjustment   957,551   857,498   11.7%     Not income from interest and readjustment   957,551   857,498   11.7%     Not fee and commission income   191,969   163,589   17.3%     Not financial assets not for trading   (88,613)   7,029   (933,8%)     Result from de recognition of financial assets and liabilities at amortized cost and of financial assets at fair value with changes in other   16,113   2,231   62,21%     Comprehensive income   141,755   60,029   136,1%     Not financial result   99,256   69,290   43,2%     Not financial result   740   67,5%     Results from non-current assets and non-continued operations   1,241   740   67,5%     Results from non-current assets and non-continued operations   1,241   740   67,5%     Other operating income   1,25,458   1,092,883   14,6%     Personnel expenses   (208,797)   (200,659)   4,1%     Administrative expenses   (184,02)   (135,686)   6,2%     Other operating expenses   (77,534)   (42,712)   34,7%     Other operating expenses   (77,534)   (42,712)   34,7%     Other operating expenses   (77,544   (42,712)   34,7%     Other operating expenses   (77,544   (42,712)   34,7%     Other operating expenses   (77,544   (42,712)   34,7%     Other operating expenses   (78,69)   (77,944   (89,39)     Recovery of written-off loans   (8,60)   (77,944   (89,39)     Recovery of written-off loans   (8,60)   (78,60)   (78,60)     Other operating expenses   (162,602)   (178,068)   (8,7%	Interest income	1,177,532	887,972	32.6%
Readjustment income Readjustment expense Readjustment expense Readjustment expense Readjustment expense Readjustment income Read commission income Read of financial casets of for trading Result from de recognition of financial assets and liabilities at amortized Result from de recognition of financial assets and liabilities at amortized Result from de recognition of financial assets and ther companies in other Results from de recognition of financial assets and ther companies Results from more-current assects and other companies Results from non-current assects and other companies Results from non-current assects and on-continued operations Results from non-current assects and non-continued operations Results from non-current assects and non-continued operations Results from non-current assects and non-continued operations Results from non-current assects Results from non-current results from from from from from from from from	Interest expense	(824,396)	(147,060)	460.6%
Readjustment expense (78,527) (49,606) 58,3% Not readjustment income Not income from interest and readjustment (957,551) 857,498 11,7% Not income interest and readjustment (957,551) 857,498 11,7% Not income interest and readjustment (957,551) 857,498 11,7% Not income (94,606) 28,878 11,7% Not income (94,606) (105,169) 46,5% Not fee and commission income (154,095) (105,169) 46,5% Not fee and commission income (191,969) 163,889 17,3% Pinancial assets not for trading (88,613) 7,009 (933,8%) Result from de recognition of financial assets and liabilities at amortized cost and of financial assets at fair value with changes in other (94,606) (154,095) (15	Net interest income	353,136	740,912	(52.3%)
Not income from interest and readjustment   957,551   857,498   11.7%   Fee and commission income   346,064   268,758   28.8%   Fee and commission income   164,095   (105,169)   46.5%   Not fee and commission income   191,969   163,589   17.3%   Financial assets not for trading   (58,613)   7,029   (933,8%)   Result from de recognition of financial assets and liabilities at amortized   Construction of financial assets at fair value with changes in other   16,113   2,231   622.1%   Comprehensive income   141,756   60,029   136.1%   Comprehensive income   141,756   60,029   136.1%   Consideration of minorial assets and other companies   4,333   95   375.0%   Results from non-current assets and other companies   4,333   95   375.0%   Results from non-current assets and other companies   1,241   740   67.6%   Cotal operating income   1,224,88   1,092,88   14.6%   Personned expenses   (208,797)   (200,559)   4.1%   Administrative expenses   (144,102)   (135,686)   6.2%   Coperating expenses   (37,534)   (42,712)   34.7%   Cotal operating expenses   (474,516)   (437,381)   8.5%   Coperating results before credit risk of loans at amortized cost   (202,955)   (169,003)   19.9%   Impairment for credit risk for other financial assets at amortized cost and financial exsets at fair value through other comprehensive income   Credit loss expenses   (162,602)   (178,068)   (8.7%)   Not income tax   (96,164)   (103,584)   (16,8%)   Consolidated income for the period   529,194   373,860   41,6%   Income tax   (96,164)   (103,584)   (16,8%)   Income tax   (96,164)   (103,584)   (16,8%)   Income tax   (96,164)   (103,584)   (16,8%)   Income tax   (10,000)   (10,000)   (10,000)   Income tax   (10,000)   (10,000)   (10,000)   Income tax   (10,000)   (1	Readjustment income	682,943	166,192	310.9%
Not income from interest and readjustment 957,551 857,498 11.7% Free and commission income 346,064 268,758 28.8% Free and commission income 191,969 163,589 17.3% Proceed commission income 191,969 163,589 17.3% Proceedings of financial assets and finalities at amortized cost and of financial assets at fair value with changes in other comprehensive income Changes, readjustments and hedge accounting in foreign currency 141,756 60,029 136,1% Not financial result 99,256 69,290 43,2% Income from investments in associates and other companies 4,393 925 375,0% Results from non-current assets and non-continued operations 1,941 740 67,6% Income from investments in associates and other companies 1,241 740 67,6% Income from investments in associates and other companies 1,241 740 67,6% Income 1,241 740 67,6% Income 1,252,488 1,092,883 14,6% Presonnel expenses (208,797) (200,659) 4,1% Administrative expenses (208,797) (200,659) 4,1% Administrative expenses (144,102) (135,686) 6,2% Depreciation and amortization (64,083) (58,324) 9,9% Impairment of non-financial assets ——————————————————————————————————	Readjustment expense	(78,527)	(49,606)	58.3%
Fee and commission income Fee and commission expense  (154,095) (105,169) 46.5% Not fee and commission income Financial assets not for trading Fesalt from the recognition of financial assets and liabilities at amortized Feast and of financial assets at fair value with changes in other Financial assets at fair value with changes in other Financial assets at fair value with changes in other Financial assets at fair value with changes in other Financial assets at fair value with changes in other Financial assets at fair value with changes in other Financial assets and of financial assets and bedge accounting in foreign currency Financial assets and bedge accounting in foreign currency Financial assets and bedge accounting in foreign currency Financial assets and set associates and other companies Financial result Financial assets and non-continued operations Financial assets and non-current assets and non-continued operations Financial income Financial income Financial income Financial assets Fina	Net readjustment income	604,416	116,586	418.4%
Fee and commission expense (154,095) (105,169) 46.5% Not fee and commission income 191,669 163,589 17.3% Financial assets not for trading (58,613) 7,029 (933,8%) Result from de recognition of financial assets and liabilities at amortized cost and of financial assets at fair value with changes in other 16,113 2,231 622.1% comprehensive income Changes, readjustments and hedge accounting in foreign currency 141,756 60,029 136.1% Not financial result 99,256 69,290 43.2% Income from investments in associates and other companies 4,393 92.5 375.0% Results from non-current assets and non-continued operations (1,953) 841 (332,2%) Other operating income 1,241 740 67.6% Total operating income 1,254,88 1,092,883 14.6% Personnel expenses (208,797) (200,659) 4.1% Administrative expenses (208,797) (200,659) 4.1% Administrative expenses (144,102) (135,686) 6.2% Operating expenses (57,534) (42,712) 34.7% Operating expenses (57,534) (42,712) 34.7% Operating expenses (57,534) (42,712) 34.7% Operating expenses (77,534)	Net income from interest and readjustment	957,551	857,498	11.7%
Not fee and commission income Financial assets not for trading Financial assets of fair value with changes in other Financial assets of fair value with changes in other Financial assets of fair value with changes in other Financial assets of fair value with changes in other Financial assets of fair value with changes in other Financial result Fina	Fee and commission income	346,054	268,758	28.8%
Financial assets not for trading (\$8,613) 7,029 (933.8%) Result from de recognition of financial assets and liabilities at amortized assets and of financial assets at fair value with changes in other 16,113 2,231 622.1%  Comprehensive income  Changes, readjustments and hedge accounting in foreign currency 141,756 60,029 136.1%  Not financial result 99,256 69,290 43.2%  Not financial result 99,256 69,290 43.2%  Results from non-current assets and other companies 4,393 925 375.0%  Results from non-current assets and non-continued operations (1,953) 841 (332.2%)  Other operating income 1,241 740 67.6%  Fotal operating income 1,252,458 1,092,883 14.6%  Personnel expenses (208,797) (200,659) 4.1%  Administrative expenses (144,102) (135,686) 6.2%  Depreciation and amortization (64,083) (58,324) 9.9%  Impairment of non-financial assets%  Other operating expenses (57,534) (42,712) 34.7%  Fotal operating expenses (474,516) (437,381) 8.5%  Operating results before credit losses (47,977) (44,814) (89.3%)  Expense for special provisions established for credit risk of loans at amortized cost (202,695) (169,003) 19.9%  Expense for special provisions established for credit risk of loans at amortized cost (202,695) (169,003) 19.9%  Recovery of written-off loans (35,61) 75 (575.1%)  Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income  Credit loss expenses (162,602) (178,068) (8.7%)  Not income tax (86,146) (103,584) (16,8%)  Income tax (86,146) (103,584) (16,8%)  Income attributable to shareholders 521,257 370,069 40.9%	Fee and commission expense	(154,095)	(105,169)	46.5%
Result from de recognition of financial assets and liabilities at amortized cost and of financial assets at fair value with changes in other  Changes, readjustments and bedge accounting in foreign currency  Liability (14,756)  Changes, readjustments and bedge accounting in foreign currency  141,756  60,029  136,1%  Note financial result  199,256  69,290  43,2%  Results from investments in associates and other companies  4,393  925  375,0%  Results from non-current assets and non-continued operations  (1,953)  841  (332,2%)  Other operating income  1,252,458  1,092,883  14,5%  Personnel expenses  (208,797)  (200,659)  4.1%  Administrative expenses  (208,797)  (200,659)  4.1%  Administrative expenses  (144,102)  (135,686)  6.2%  Other operating expenses  (57,534)  (42,712)  34,7%  Other operating expenses  (474,516)  (437,381)  8.5%  Operating results before credit losses  (202,695)  (44,814)  (89,3%)  Recovery of written-off loans  (356)  75  (575,1%)  Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income  Credit loss expenses  (162,602)  (178,068)  (8,7%)  Not income from ordinary activities before tax  (366,16)  (103,584)  (1	Net fee and commission income	191,969	163,589	17.3%
to the companies of the	Financial assets not for trading	(58,613)	7,029	(933.8%)
Changes, readjustments and hedge accounting in foreign currency 141,756 60,029 136.1% Not financial result 99,256 69,290 43.2% Income from investments in associates and other companies 4,333 925 375.0% Results from non-current assets and non-continued operations (1,953) 841 (332.2%) Other operating income 1,241 740 67.6% 14,6% Personnel expenses (208,797) (200,659) 4.1% Administrative expenses (208,797) (200,659) 4.1% Administrative expenses (144,102) (135,686) 6.2% Depreciation and amortization (64,083) (58,324) 9.9% Impairment of non-financial assets	Result from de recognition of financial assets and liabilities at amortized			
Changes, readjustments and hedge accounting in foreign currency   141,756   60,029   136.1%     Not financial result   99,256   69,290   43.2%     Income from investments in associates and other companies   4,393   925   375.0%     Results from non-current assets and non-continued operations   (1,953)   841   (332.2%)     Other operating income   1,241   740   67.6%     Total operating income   1,248   1,092,883   14.6%     Personnel expenses   (208,797)   (200,659)   4.1%     Administrative expenses   (144,102)   (135,686)   6.2%     Other operation and amortization   (64,083)   (58,324)   9.9%     Other operating expenses   (57,534)   (42,712)   34.7%     Other operating expenses   (57,534)   (42,712)   34.7%     Other operating expenses   (474,516)   (437,381)   8.5%     Operating results before credit losses   777,942   655,502   18.7%     Expense for provisions established for credit risk of loans at amortized cost   (202,695)   (169,003)   19.9%     Expense for special provisions for credit risk of loans at amortized cost and     Infinancial assets at fair value through other comprehensive income	cost and of financial assets at fair value with changes in other	16,113	2,231	622.1%
Not financial result 99,256 69,290 43.2% Income from investments in associates and other companies 4,393 925 375.0% Results from non-current assets and non-continued operations (1,953) 841 (332.2%) Other operating income 1,241 740 67.6% Footal operating income 1,252,458 1,092,883 14.6% Personnel expenses (208,797) (200,659) 4.1% Administrative expenses (208,797) (200,659) 4.1% Administrative expenses (144,102) (135,686) 6.2% Opereciation and amortization (64,083) (58,324) 9.9% Operating expenses (75,534) (42,712) 34.7% Other operating expenses (57,534) (42,712) 34.7% Operating expenses (77,534) (42,712) 34.7% Operating expenses (77,534) (42,712) 34.7% Operating expenses (77,942 655,502 18.7% Operating results before credit losses 777,942 655,502 18.7% Operating results before credit risk of loans at amortized cost (202,695) (169,003) 19.9% Operating results before credit risk of loans at amortized cost (202,695) (169,003) 19.9% Operating results of receil risk (4,797) (44,814) (89,3%) Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk for other financial assets at amortized cost and Operating expenses of receil risk operating expenses of receil risk operating expenses of receil risk operating expenses operating ex	comprehensive income			
Income from investments in associates and other companies 4,393 925 375.0% Results from non-current assets and non-continued operations (1,953) 841 (332.2%) Other operating income 1,241 740 67.6% Total operating income 1,252,458 1,092,883 14.6% Personnel expenses (208,797) (200,659) 4.1% Administrative expenses (144,102) (135,686) 6.2% Depreciation and amortization (64,083) (58,324) 9.9% Impairment of non-financial assets% Other operating expenses (57,534) (42,712) 34.7% Total operating expenses (57,534) (42,712) 34.7% Total operating expenses (57,534) (42,712) 34.7% Departing results before credit losses (57,534) (42,712) 34.7% Expense for provisions established for credit risk of loans at amortized cost (202,695) (163,003) 19.9% Expense for special provisions for credit risk of loans at amortized cost (4,797) (44,814) (89.3%) Recovery of written-off loans (35,674) 26.8% Impairment for credit risk for other financial assets at amortized cost and (356) 75 (575.1%) Financial assets at fair value through other comprehensive income Credit loss expenses (162,602) (178,068) (8.7%) Not income from ordinary activities before tax (96,146) (103,584) (16.8%) Income tax (96,146) (103,584) (16.8%) Income attributable to shareholders (521,257) 370,069 (40.9%)	Changes, readjustments and hedge accounting in foreign currency	141,756	60,029	136.1%
Results from non-current assets and non-continued operations   1,953  841   (332.2%) Other operating income   1,241   740   67.6% Fotal operating income   1,252,458   1,092,883   14.6% Personnel expenses   (208,797)   (200,659)   4.1% Administrative expenses   (144,102)   (135,686)   6.2% Depreciation and amortization   (64,083)   (58,324)   9.9% Impairment of non-financial assets	Net financial result	99,256	69,290	43.2%
1,241   740   67.6%     Total operating income   1,252,458   1,092,883   14.6%     Personnel expenses   (208,797)   (200,659)   4.1%     Administrative expenses   (144,102)   (135,686)   6.2%     Depreciation and amortization   (64,083)   (58,324)   9.9%     Impairment of non-financial assets	Income from investments in associates and other companies	4,393	925	375.0%
Total operating income 1,252,458 1,092,883 14.6% Personnel expenses (208,797) (200,659) 4.1% Administrative expenses (144,102) (135,686) 6.2% Depreciation and amortization (64,083) (58,324) 9.9% Impairment of non-financial assets% Other operating expenses (57,534) (42,712) 34.7% Total operating expenses (474,516) (437,381) 8.5% Operating results before credit losses (474,516) (437,381) 8.5% Operating results before credit risk of loans at amortized cost (202,695) (169,003) 19.9% Expense for special provisions for credit risk of loans at amortized cost (44,797) (44,814) (89.3%) Recovery of written-off loans (45,246) 35,674 26.8% Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income (575,1%) (575	Results from non-current assets and non-continued operations	(1,953)	841	(332.2%)
Personnel expenses (208,797) (200,659) 4.1% Administrative expenses (144,102) (135,686) 6.2% Depreciation and amortization (64,083) (58,324) 9.9% Impairment of non-financial assets	Other operating income	1,241	740	67.6%
Administrative expenses (144,102) (135,686) 6.2% Depreciation and amortization (54,083) (58,324) 9.9% Impairment of non-financial assets% Other operating expenses (57,534) (42,712) 34.7% Fotal operating expenses (57,534) (42,712) 34.7% Fotal operating expenses (474,516) (437,381) 8.5% Departing results before credit losses 777,942 655,502 18.7% Expense for provisions established for credit risk of loans at amortized cost (202,695) (169,003) 19.9% Expense for special provisions for credit risk (4,797) (44,814) (89.3%) Recovery of written-off loans 45,246 35,674 26.8% Impairment for credit risk for other financial assets at amortized cost and financial assets at foir value through other comprehensive income  Credit loss expenses (162,602) (178,068) (8.7%) Not income from ordinary activities before tax (86,146) (103,584) (16.8%) Consolidated income for the period 529,194 373,850 41.6% Income attributable to shareholders 521,257 370,069 40.9%	Total operating income	1,252,458	1,092,883	14.6%
Depreciation and amortization (64,083) (58,324) 9.9% Impairment of non-financial assets% Other operating expenses (57,534) (42,712) 34.7% Fotal operating expenses (474,516) (437,381) 8.5% Operating results before credit losses 777,942 655,502 18.7% Expense for provisions established for credit risk of loans at amortized cost (202,695) (169,003) 19.9% Expense for special provisions for credit risk (4,797) (44,814) (89.3%) Recovery of written-off loans 45,246 35,674 26.8% Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income  Credit loss expenses (162,602) (178,068) (8.7%) Not income from ordinary activities before tax (86,146) (103,584) (16.8%) Consolidated income for the period 529,194 373,850 41.6% Income attributable to shareholders 521,257 370,069 40.9%	Personnel expenses	(208,797)	(200,659)	4.1%
Impairment of non-financial assets  Other operating expenses  (57,534) (42,712) 34.7%  Total operating expenses  (474,516) (437,381) 8.5%  Operating results before credit losses  Operating results before credit losses  Operating results before credit risk of loans at amortized cost  (202,695) (169,003) 19.9%  Expense for provisions established for credit risk  (4,797) (44,814) (89.3%)  Recovery of written-off loans  (45,246 35,674 26.8%  Impairment for credit risk for other financial assets at amortized cost and  financial assets at fair value through other comprehensive income  Credit loss expenses  (162,602) (178,068) (8.7%)  Not income from ordinary activities before tax  (86,146) (103,584) (16.8%)  Consolidated income for the period  financial assets  521,257 370,069 40.9%	Administrative expenses	(144,102)	(135,686)	6.2%
Dither operating expenses   (57,534)   (42,712)   34.7%	Depreciation and amortization	(64,083)	(58,324)	9.9%
Total operating expenses         (474,516)         (437,381)         8.5%           Operating results before credit losses         777,942         655,502         18.7%           Expense for provisions established for credit risk of loans at amortized cost         (202,695)         (169,003)         19.9%           Expense for special provisions for credit risk         (4,797)         (44,814)         (89.3%)           Recovery of written-off loans         45,246         35,674         26.8%           Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income         (356)         75         (575.1%)           Credit loss expenses         (162,602)         (178,068)         (8.7%)           Net income from ordinary activities before tax         615,340         477,434         28.9%           Income tax         (86,146)         (103,584)         (16.8%)           Consolidated income for the period         529,194         373,850         41.6%           Income attributable to shareholders         521,257         370,069         40.9%	Impairment of non-financial assets	-	-	%
Departing results before credit losses   777,942   655,502   18.7%	Other operating expenses	(57,534)	(42,712)	34.7%
Expense for provisions established for credit risk of loans at amortized cost (202,695) (169,003) 19.9% (169,0	Total operating expenses	(474,516)	(437,381)	8.5%
Expense for special provisions for credit risk (4,797) (44,814) (89.3%) Recovery of written-off loans 45,246 35,674 26.8% Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income  Credit loss expenses (162,602) (178,068) (8.7%) Net income from ordinary activities before tax (96,146) (103,584) (16.8%) Income tax (96,146) (103,584) (16.8%) Income attributable to shareholders 521,257 370,069 40.9%	Operating results before credit losses	777,942	655,502	18.7%
Recovery of written-off loans 45,246 35,674 26.8% Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income (356) 75 (575.1%)  Credit loss expenses (162,602) (178,068) (8.7%)  Net income from ordinary activities before tax 615,340 477,434 28.9% income tax (86,146) (103,584) (16.8%)  Consolidated income for the period 529,194 373,850 41.6% income attributable to shareholders 521,257 370,069 40.9%	Expense for provisions established for credit risk of loans at amortized cost	(202,695)	(169,003)	19.9%
Impairment for credit risk for other financial assets at amortized cost and financial assets at fair value through other comprehensive income  Credit loss expenses  (162,602) (178,068) (8.7%)  Net income from ordinary activities before tax  (86,146) (103,584) (16.8%)  Consolidated income for the period  (162,602) (178,068) (178,068) (178,068)  (178,068) (178,068) (178,068)  (178,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068) (178,068)  (188,068) (178,068)  (188,068) (178,068) (178,068)  (188,	Expense for special provisions for credit risk	(4,797)	(44,814)	(89.3%)
Financial assets at fair value through other comprehensive income  Credit loss expenses (162,602) (178,068) (8.7%)  Not income from ordinary activities before tax (86,146) (103,584) (16.8%)  Consolidated income for the period 529,194 373,850 41.6%  Income attributable to shareholders 521,257 370,069 40.9%	Recovery of written-off loans	45,246	35,674	26.8%
Financial assets at fair value through other comprehensive income       (162,602)       (178,068)       (8.7%)         Credit loss expenses       (162,602)       (178,068)       (8.7%)         Net income from ordinary activities before tax       615,340       477,434       28.9%         Income tax       (86,146)       (103,584)       (16.8%)         Consolidated income for the period       529,194       373,850       41.6%         Income attributable to shareholders       521,257       370,069       40.9%	Impairment for credit risk for other financial assets at amortized cost and	ara	***	SEZE TOOL
Net income from ordinary activities before tax 615,340 477,434 28.9% Income tax (86,146) (103,584) (16.8%) Consolidated income for the period 529,194 373,850 41.6% Income attributable to shareholders 521,257 370,069 40.9%	financial assets at fair value through other comprehensive income	(336)	13	(3/3.1%)
Income tax (86,146) (103,584) (16.8%) Consolidated income for the period 529,194 373,850 41.6% Income attributable to shareholders 521,257 370,069 40.9%	Credit loss expenses	(162,602)	(178,068)	(8.7%)
Consolidated income for the period 529,194 373,850 41.6% Income attributable to shareholders 521,257 370,069 40.9%	Net income from ordinary activities before tax	615,340	477,434	28.9%
Income attributable to shareholders 521,257 370,069 40.9%	Income tax	(86,146)	(103,584)	(16.8%)
	Consolidated income for the period	529,194	373,850	41.6%
ncome attributable to non-controlling interest 7,937 3,781 109.9%	Income attributable to shareholders	521,257	370,069	40.9%
	Income attributable to non-controlling interest	7,937	3,781	109.9%



## **Annexes**

# Quarterly income statement

	2022	1022	2Q21	2022/2021	2022/1022
		\$ Million		% (	Chg.
Interest income	662,085	515,447	445,010	48.8%	28.4%
Interest expense	(530,757)	(293,639)	(69,932)	659.0%	80.8%
Net interest income	131,328	221,808	375,077	(65.0%)	(40.8%)
Readjustment income	447,648	235,295	84,109	432.2%	90.3%
•	(48,891)	(29,636)	(25,386)	92.6%	65.0%
Readjustment expense	398,757	205,658	58,723	579.0%	93.9%
Net readjustment income	530,085	427,466	433,800	22.2%	24.0%
Net income from interest and readjustment	173,935	172,129	135,709	28.2%	1.0%
Fee and commission income				44.5%	5.5%
Fee and commission expense	(79,112)	(74,983)	(54,736)		
Net fee and commission income	94,823	97,147	80,973	17.1%	(2.4%)
Financial assets not for trading	(76,319)	17,706	(18,455)	313.5%	(531.0%)
Result from de-recognition of financial assets and liabilities at	2.022	34.003	3.000	ina mul	ine and
amortized cost and of financial assets at fair value with changes in other comprehensive income	2,021	14,092	3,005	(32.7%)	(85.7%)
Changes, readjustments and hedge accounting in foreign					
currency	116,696	25,060	55,529	110.2%	365.7%
Net financial result	42,398	56,858	40,079	5.8%	(25.4%)
Income from investments in associates and other companies	3,033	1,360	622	387.8%	123.0%
Results from non-current assets and non-continued operations	(1,053)	(900)	594	(277.4%)	17.0%
Other operating income	1,020	221	313	226.3%	361.1%
Total operating income	670,307	582,152	556,380	20.5%	15.1%
Personnel expenses	(111,251)	(97,546)	-103,789	7.2%	14.1%
Administrative expenses	(73,059)	(71,043)	-66,264	10.3%	2.8%
Depreciation and amortization	(32,469)	(31,614)	-30,595	6.1%	2.7%
•		-		-%	%
Impairment of non-financial assets	(37,848)	(19,686)	-21.486	76.2%	92.3%
Other operating expenses	, , , , ,			14.6%	15.8%
Total operating expenses	(254,628)	(219,889)	(222,134)		
Operating results before credit losses	415,679	362,263	334,246	24.4%	14.7%
Expense for provisions established for credit risk of loans at amortized cost	(116,081)	(86,614)	-88,768	30.8%	34.0%
Expense for special provisions for credit risk	(1,879)	(2,918)	-20,599	(90.9%)	(35.6%)
Recovery of written-off loans	27,146	18,100	18,738	44.9%	50.0%
Impairment for credit risk for other financial assets at					
amortized cost and financial assets at fair value through other	(341)	(15)	105	(424.9%)	2156.6%
comprehensive income					
Credit loss expenses	(91,155)	(71,447)	(90,524)	0.7%	27.6%
Net income from ordinary activities before tax	324,525	290,816	243539	33.3%	11.6%
Income tax	(35,036)	(51,110)	-53970	(35.1%)	(31.5%)
Consolidated income for the period	289,488	239,706	189569	52.7%	20.8%
Income attributable to shareholders	285,514	235,743	188045	51.8%	21.1%
Income attributable to non-controlling interest	3,974	3,963	1524	160.7%	0.3%
and the second s					



## **Annexes: Key Indicators**

Profitability and efficiency	Jun-22	Jun-21	Variation bp
Net Interest margin (NIM) <sup>5</sup>	4.1%	4.1%	(5)
Efficiency ratio <sup>6</sup>	37.9%	40.0%	(213)
Return on avg. equity <sup>7</sup>	28.7%	21.1%	757
Return on avg. assets <sup>8</sup>	1.6%	1.3%	31
Return on RWA9	2.8%	2.2%	61

Asset quality ratios (%)	Jun-22	Jun-21	Variation bp
NPL ratio <sup>10</sup>	1.5%	1.3%	18
Coverage of NPLs ratio 11	227.8%	252.2%	(2,444)
Cost of credit <sup>12</sup>	0.9%	1.0%	(16)
Clients and service channels	Jun-22	Jun-21	Variation %
Total clients	4,028,551	3,893,309	3.5%
Current account holders (including Superdigital)	2,395,718	1,848,457	29.6%
Loyal clients <sup>13</sup>	1,964,191	1,867,167	5.2%
Digital clients <sup>14</sup>	815,627	777,664	4.9%
Branches	310	344	(9.9%)
Employees	9,541	10,240	(6.8%)
Market capitalization (YTD)	Jun-22	Jun-21	Variation %
Net Income per share (Ch\$)	2.77	1.96	40.9%
Net Income per ADR (US\$)	1.20	1.07	11.8%
Stock price (Ch\$/per share)	37.05	36.31	2.0%
ADR price (US\$ per share)	16.29	19.87	(18.0%)
Market capitalization (US\$mn)	7,750	9,361	(17.2%)
Shares outstanding (millions)	188,446.1	188,446.1	%
ADRs (1 ADR = 400 shares) (millions)	471.1	471.1	%

- 1. NIM = Annualized net income from interest and readjustments divided by interest generating assets.
- 2. Efficiency ratio: Operating expenses including impairment and other operating expenses divided by Operating income.
- 3. Accumulated Shareholders' net income annualized, divided by annual average shareholders' equity.
- 4. Accumulated Shareholders' net income annualized, divided by annual average assets.
- 5. Accumulated Shareholders' net income annualized, divided by risk-weighted assets.
- 6. Capital + future interest of all loans 90 days or more overdue divided by total loans.
- 7. Loan loss allowance divided by Capital + future interest of all loans with one installment 90 days or more overdue. Includes additional provisions. Adjusted to include the Ch\$16,000 million additional provisions from 4Q19, the Ch\$30,000 million established in 2Q20, the Ch\$30,000 million established in 3Q20, the Ch\$50,000 million established in 4Q20, the Ch\$24,000 million established in 1Q21, the Ch\$18,000 million established in 2Q21, Ch\$30,000 million established in 3Q21, Ch\$60,000 million established in 4Q21.
- 8. Provision expense annualized divided by average loans.
- 9. Individual clients that have 4 products or more with a minimum level of profitability and minimum usage. Companies with a minimum profitability and usage.
- 10. Clients that use our digital clients at least once a month.

