# **Financial Tear Sheet**

# Corporate Profile

We are the largest bank in Chile in terms of total assets and loans.

Banco Santander Chile is the largest Bank in Chile in terms of assets, loans and equity. As of December 31, 2017, we had total assets of Ch\$35,804,279 million (U.S.\$58.0 billion), outstanding loans net of allowances for loan losses of Ch\$26,747,542million (U.S.\$43.4 billion), total deposits of Ch\$19,682,111 million (U.S.\$31.9 billion) and equity of Ch\$3,108,086million (U.S.\$5.0 billion). Our headquarters are located in Santiago and we operate in every major region of Chile. Our long-term credit risk rating are Aa3 by Moody's, A Fitch and A Standard & Poor's.

We provide a broad range of commercial and retail banking services to our customers, including Chilean peso and foreign currency denominated loans to finance a variety of commercial transactions, trade, foreign currency forward contracts and credit lines and a variety of retail banking services, including mortgage financing. We seek to offer our customers a wide range of products while providing high levels of service. In addition to our traditional banking operations, we offer a variety of financial services, including financial leasing, financial advisory services, mutual fund management, securities brokerage, insurance brokerage and investment management.

## Primary IR Contact

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### Stock Performance

# BSAC (Common Stock) Exchange NYSE (US Dollar) Price \$31.40 Change (%) ▼ 0.32 (1.01%) Volume 303,016 52 Week Low \$25.76 Market Cap \$5,917,208,381,332 Rolling EPS 2.02



PE Ratio 15.7267

Shares Outstanding 188,446,126,794

Data as of 07/13/18 4:02 p.m. ET

Data Provided by Thomson Reuters

## Recent Headlines & Events

07/13/18 - 2:57 p.m. Banco Santander Chile Announces New Independent Director to its Board

07/10/18 - 11:03 a.m.
BANCO SANTANDER-CHILE: ANNOUNCES
SECOND QUARTER 2018 ANALYST AND
INVESTOR WEBCAST / CONFERENCE CALL

04/27/18 - 8:40 a.m. Banco Santander Chile Announces First Quarter 2018 Earnings

Date	Title
07/26/18 12:00 p.m. ET	Q2 2018 Banco Santander - Chile Earnings Conference Call

# **SEC Filings**

Filing Date	Form
07/13/18	6-K
07/13/18	6-K
07/13/18	6-K
06/26/18	6-K/A

# Corporate Governance

Miguel Mata	Chief Executive Officer		
José Manuel Manzano	Director of Middle- Market		
Fred Meller	Director of Global Corporate Banking		
Ricardo Martinez	Director of Internal Audit		
Felipe Contreras	Chief Accounting Officer		
Franco Rizza	Director of Risk		
Cristian Florence	General Counsel		
Matias Sanchez	Director of Retail Banking		
Emiliano Muratore	Chief Financial Officer		
Guillermo Sabater	Financial Controller		
María Eugenia de la Fuente	Director of Human Resources		

Sergio Avila	Director of Administration and Costs
Carlos Volante	Manager Clients and Service Quality
Ricardo Bartel	Director of Technology and Operations

# Ownership Summary

Shareholders				
	Holders	Value (\$MM)	% O/S	Shares
Institution	162	12,571.75	80.6	151,950,197,438
Mutual Fund	288	680.30	4.6	8,646,810,584
Insider *	0	.00	0.0	0

<sup>\*</sup>Insider values reflect direct beneficial ownership.

Top Holders					
	Shares Held	% O/S	Share Change	Filing Date	
Banco Santander, S.A.	126,593,017,845	67.2	0	04/06/18	
Itaú Chile Administradora General de Fondos S.A.	5,214,613,688	2.8	682,580,728	04/06/18	
Banco de Chile	4,911,216,051	2.6	-112,037,732	04/06/18	
A.F.P. Habitat S.A.	2,210,532,182	1.2	766,725,606	04/06/18	
AFP Cuprum S.A.	1,454,384,595	0.8	44,748,641	04/06/18	
The Vanguard Group, Inc.	1,432,674,173	0.8	20,490,590	05/31/18	
AFP Capital S.A.	1,360,411,945	0.7	23,026,719	04/06/18	
BlackRock Institutional Trust Company, N.A.	1,326,845,756	0.7	-171,993,860	06/30/18	
Banchile Administradora General de Fondos S.A.	1,094,541,195	0.6	245,734,452	04/06/18	
Morgan Stanley Investment Management Inc. (US)	647,660,944	0.3	192,738,707	05/31/18	