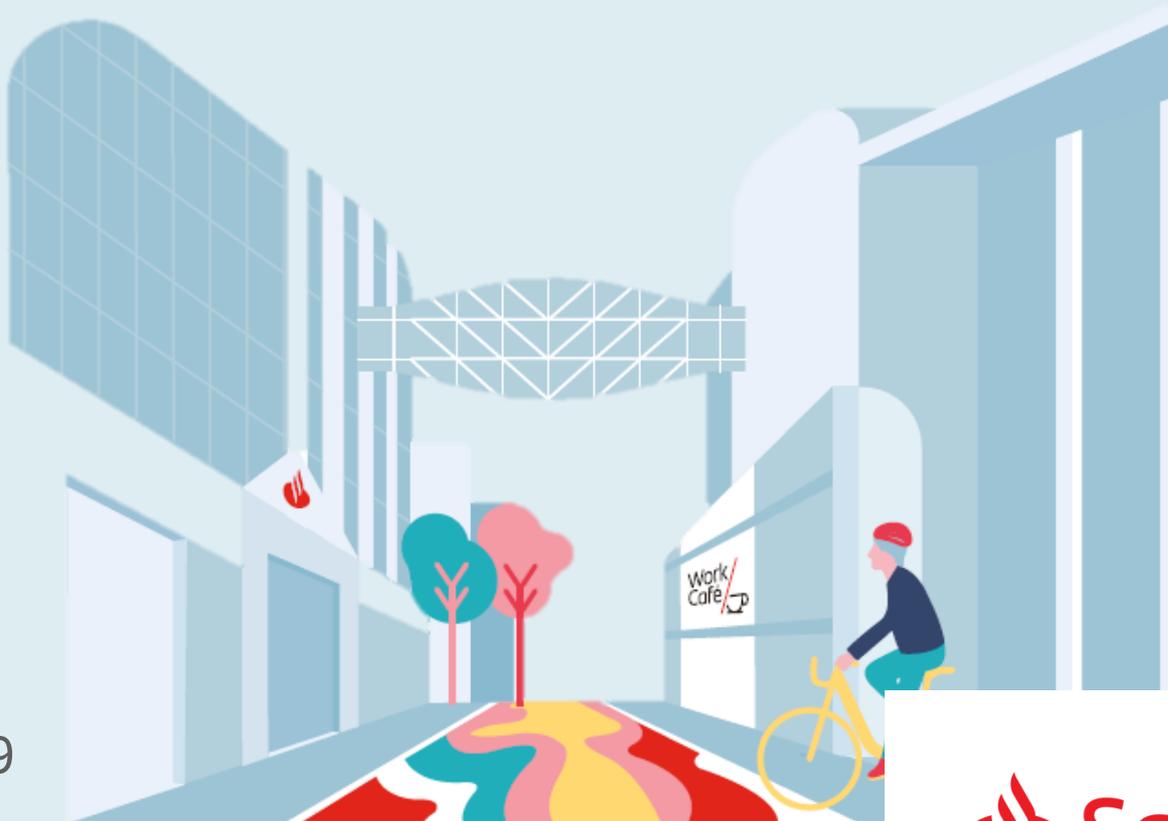


Banco Santander Chile

1Q19 Results

April 30, 2019



Important information

Banco Santander Chile cautions that this presentation contains forward looking statements within the meaning of the US Private Securities Litigation Reform Act of 1995. These forward looking statements are found in various places throughout this presentation and include, without limitation, statements concerning our future business development and economic performance. While these forward looking statements represent our judgment and future expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to: (1) general market, macro-economic, governmental and regulatory trends; (2) movements in local and international securities markets, currency exchange rates, and interest rates; (3) competitive pressures; (4) technological developments; and (5) changes in the financial position or credit worthiness of our customers, obligors and counterparties. The risk factors and other key factors that we have indicated in our past and future filings and reports, including those with the Securities and Exchange Commission of the United States of America, could adversely affect our business and financial performance.

Note: the information contained in this presentation is not audited and is presented in Chilean Bank GAAP which is similar to IFRS, but there are some differences. Please refer to our 2018 20-F filed with the SEC for an explanation of the differences between Chilean Bank GAAP and IFRS. Nevertheless, the consolidated accounts are prepared on the basis of generally accepted accounting principles. All figures presented are in nominal terms. Historical figures are not adjusted by inflation. Please note that this information is provided for comparative purposes only and that this restatement may undergo further changes during the year and, therefore, historical figures, including financial ratios, presented in this report may not be entirely comparable to future figures presented by the Bank.

Agenda



Macro-economic environment



Strategy update



Results



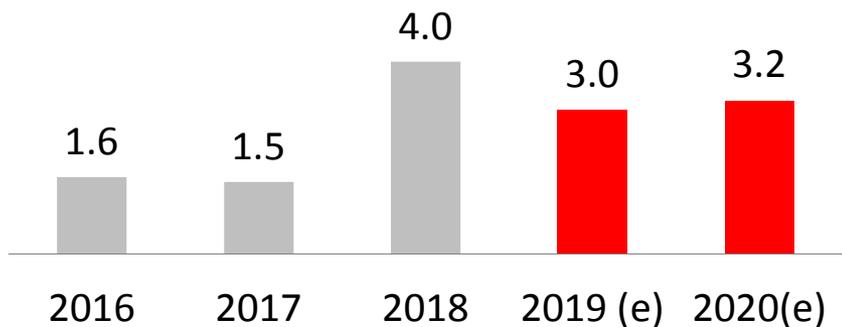
Outlook

Macroeconomic environment

Solid economic growth in 2019 driven by investment...

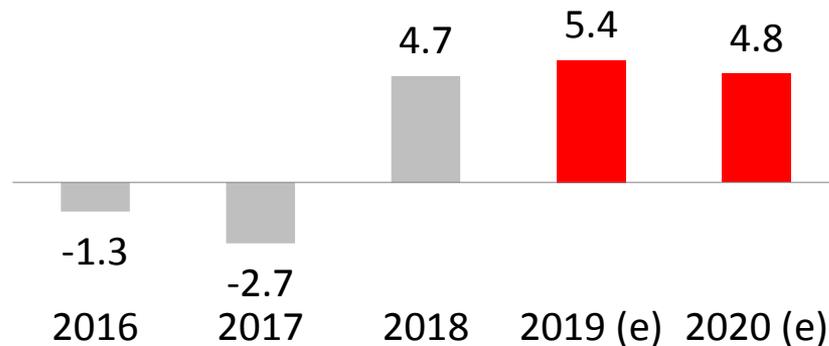
GDP

YoY real growth, %



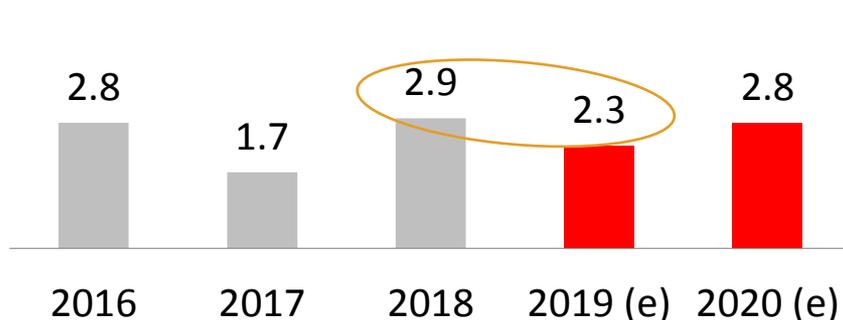
Investment

YoY real growth of fixed capital formation, %



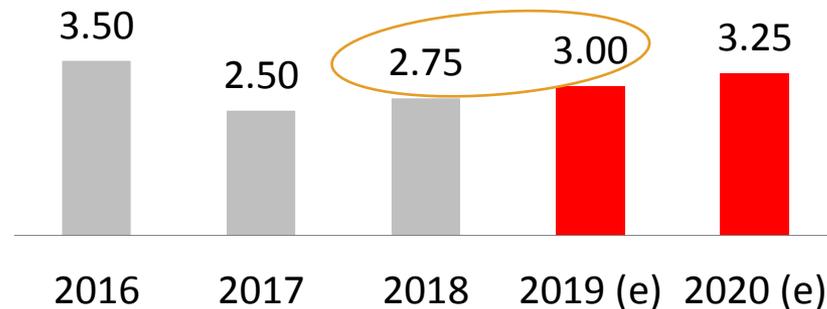
Inflation

Annual change in UF inflation, %



Central Bank ST Reference Rate

%

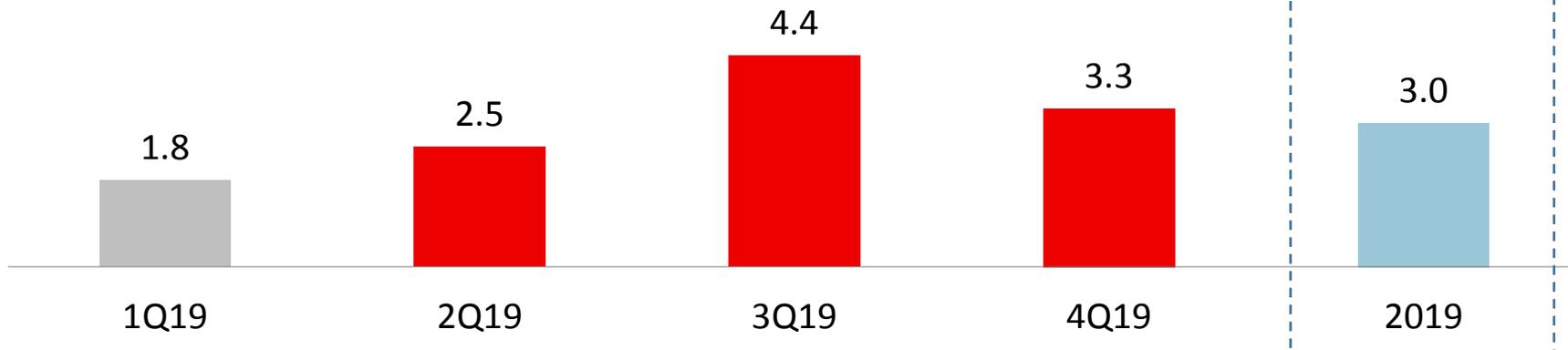


Macroeconomic environment

..with growth & inflation picking up in the coming quarters

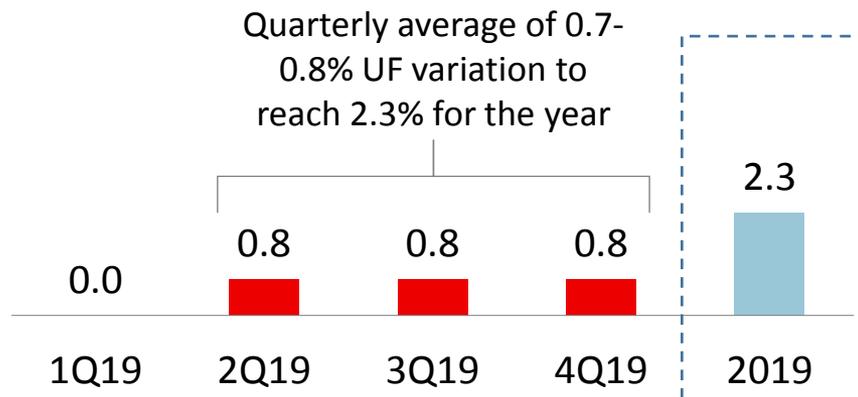
Quarterly GDP

YoY real growth, %



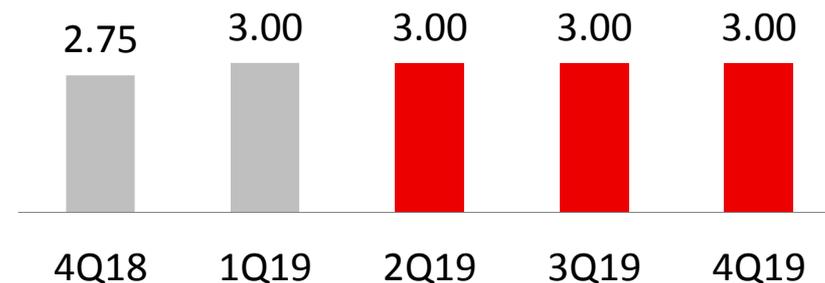
Inflation

Annual change in UF inflation, %



Central Bank ST Reference Rate

%



Agenda

Macro-economic environment

Strategy and results

Outlook

3 objectives for healthy growth / higher profitability

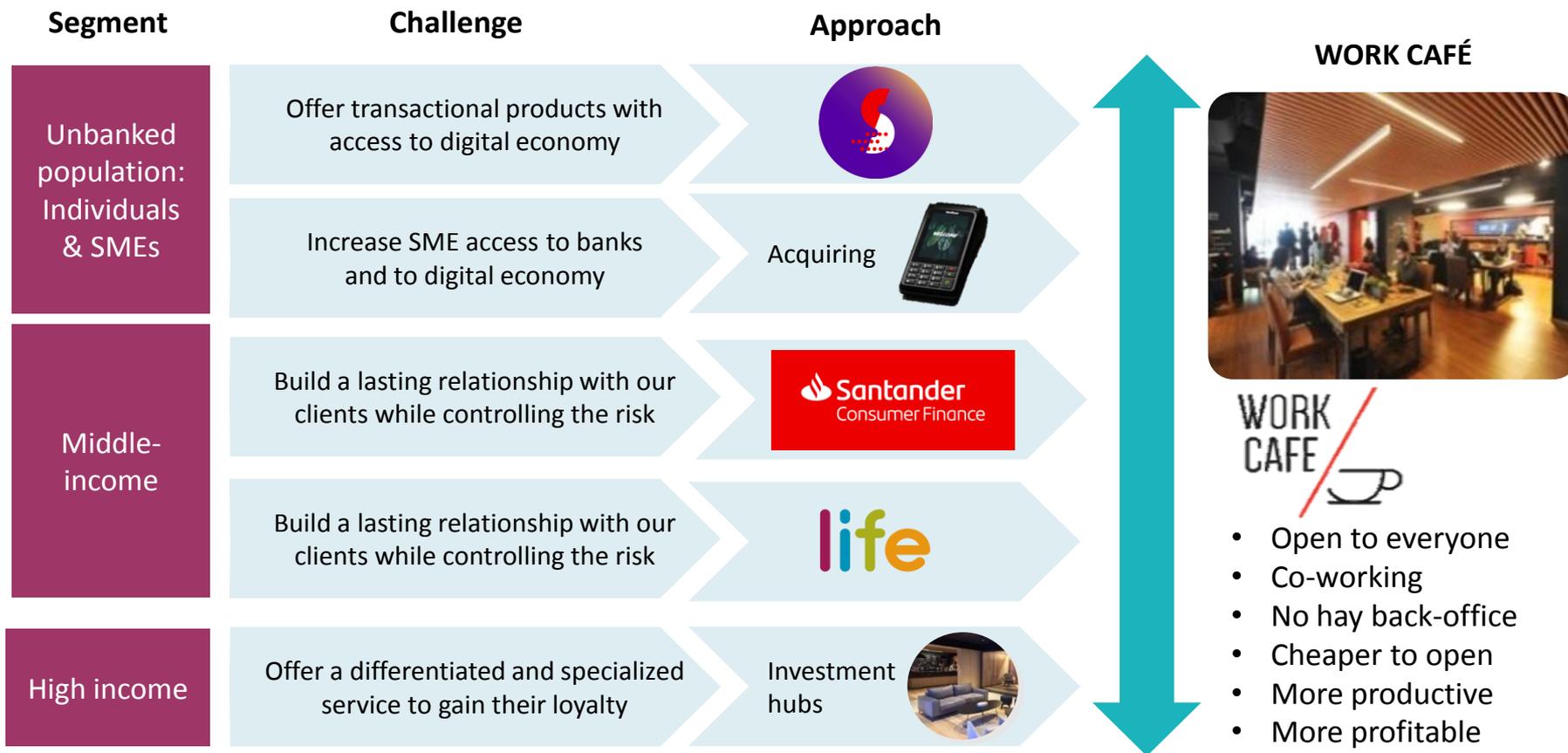
I  Re-focusing on growth as economy recovers...

II  ... by increasing client loyalty through an improved client experience and quality of service and expanding digital banking capabilities

III  Optimizing profitability and capital use to increase shareholder value in time

Strategy: II. Increasing client loyalty and expanding digital banking

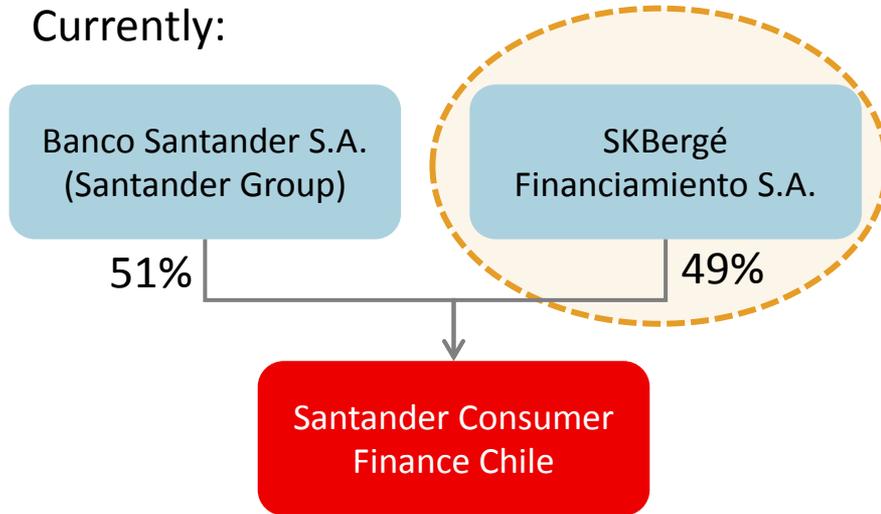
Offering innovative proposals for each market segment



We have announced an investment plan of US\$380 million for the period of 2019-2021 in technology, branch upgrading and new products and services.

Intention to enter high growing auto loan business announced

Currently:

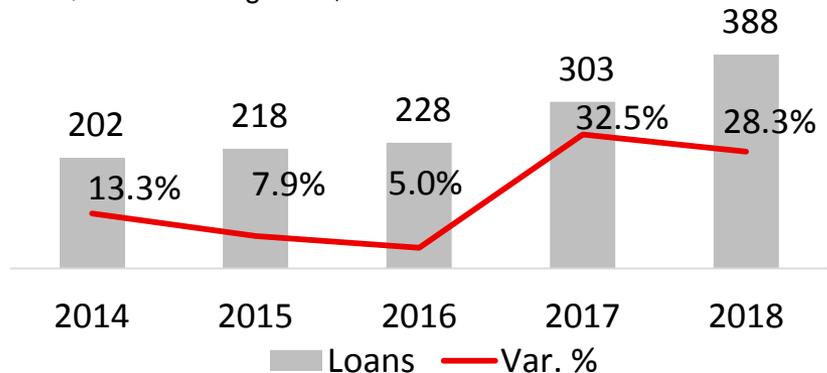


- Banco Santander Chile entered into an agreement with SKBergé Financiera S.A. to acquire its 49% share ownership in Santander Consumer Chile S.A., for Ch\$59,063 million.
- The final outcome of the operation will depend on the conclusion of the contractual agreements and the time it takes to achieve the necessary regulatory authorizations.

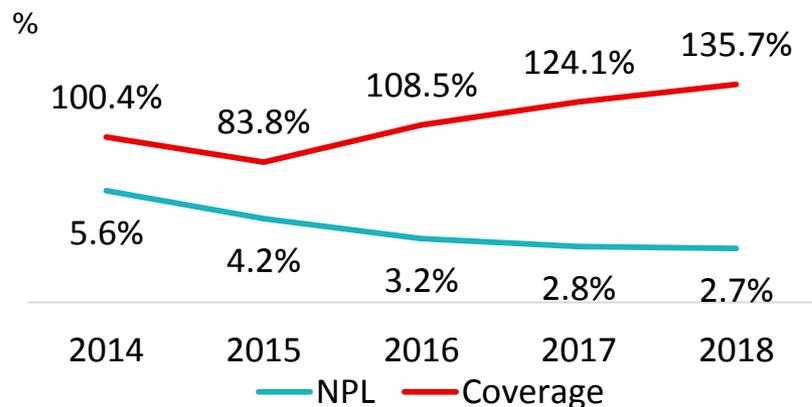
Santander Consumer Finance: Financial Summary

Total loans

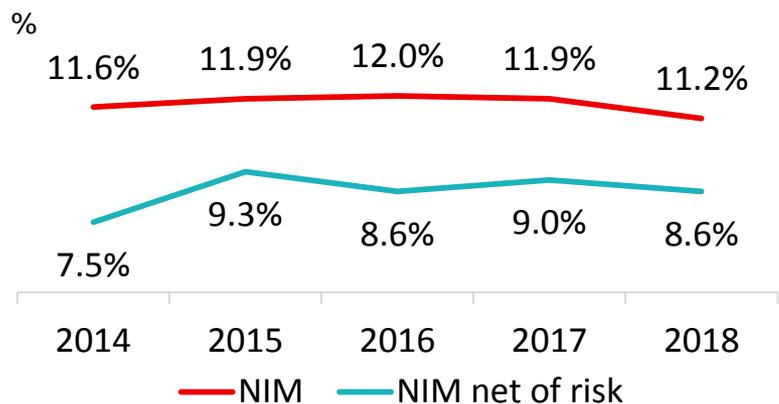
Ch\$bn and YoY growth, %



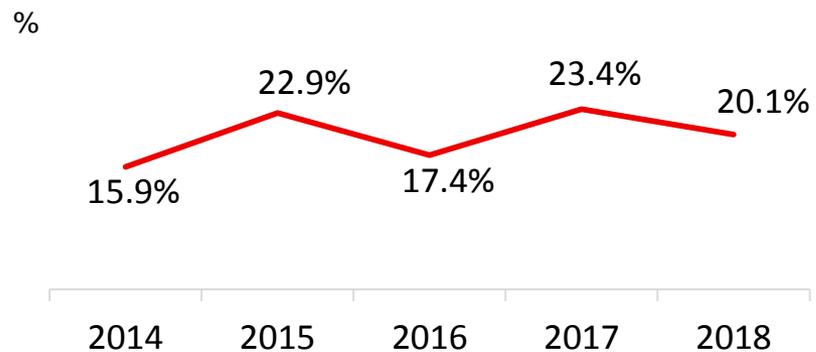
NPL & Coverage ratio



NIM & NIM net of risk



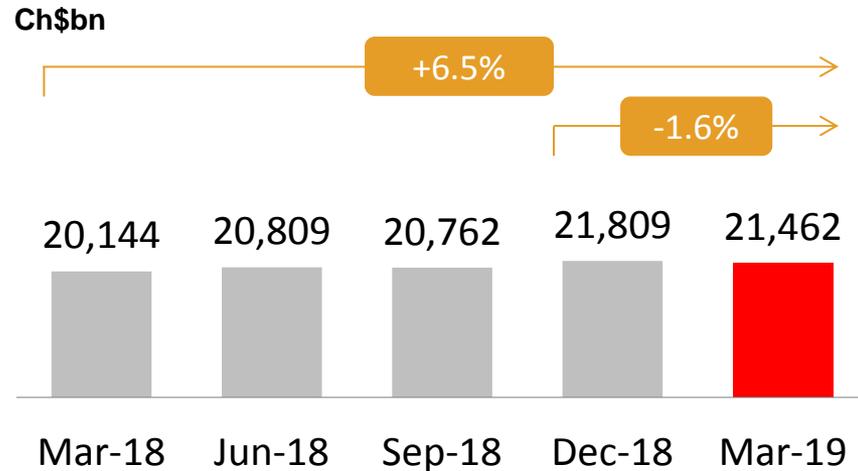
ROE



Strategy: I. Re-focusing on growth as economy recovers...

Funding strategy driven by efforts to ...

Total Deposits

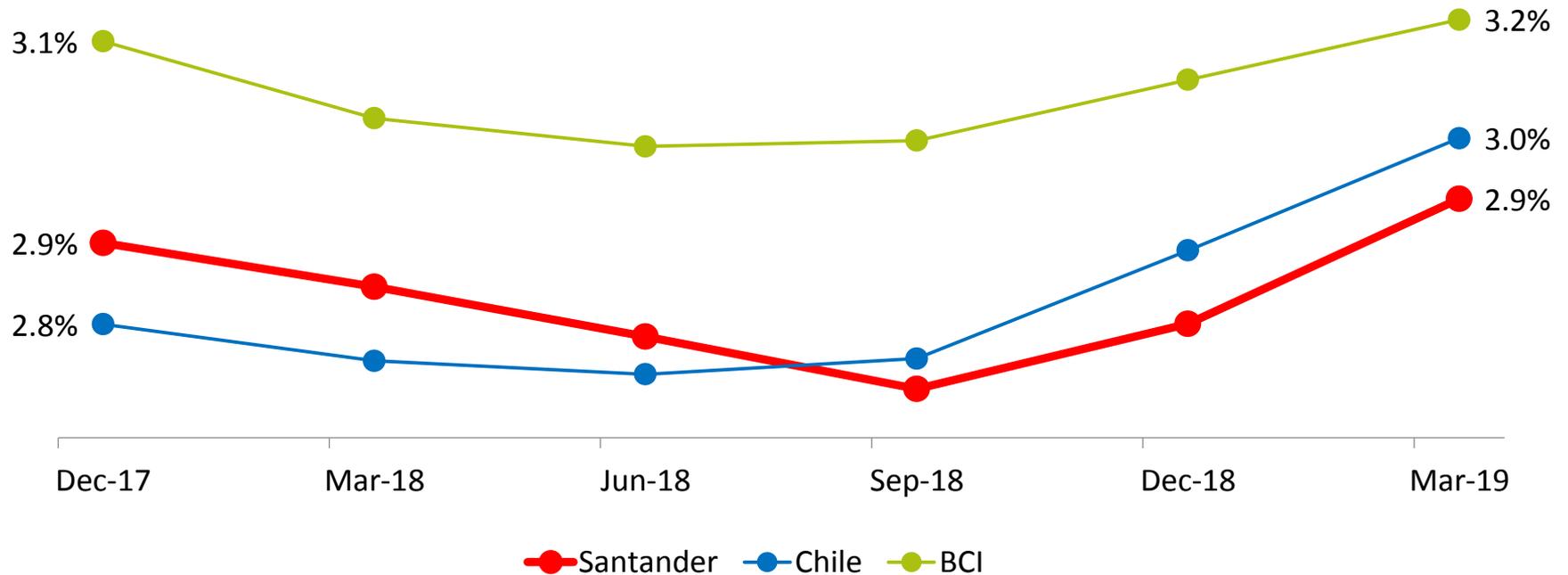


Ch\$ bn	3M19	YoY	QoQ
Demand	8,526	4.3%	(2.5%)
Time	12,936	8.1%	(1.0%)
Total Deposits	21,462	6.5%	(1.6%)
Mutual funds ¹	5,817	8.0%	4.3%
Loans to deposits²	99.1%		
LCR³	126.9%		
NSFR⁴	108.8%		

Strategy: I. Re-focusing on growth as economy recovers...

...defend our funding costs as short term rates rise...

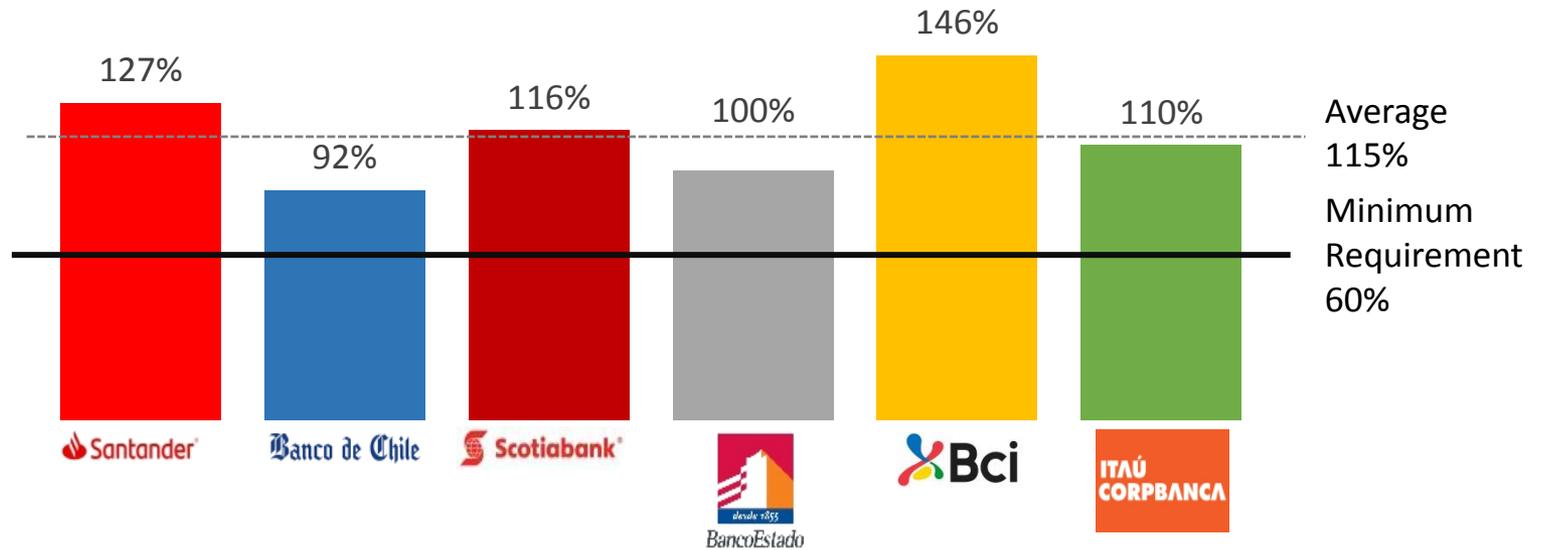
CLP Time Deposit Cost Evolution¹



Strategy: I. Re-focusing on growth as economy recovers...

...and maintain healthy liquidity ratios

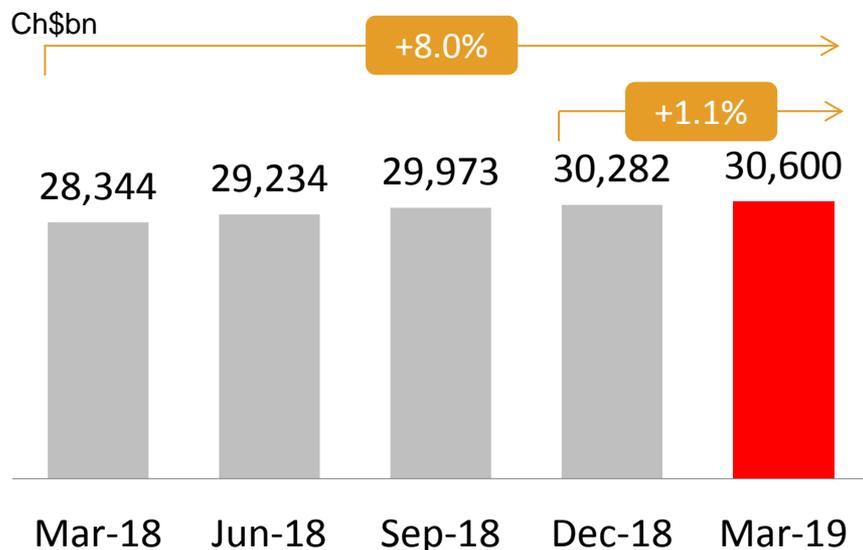
Local LCR¹



Strategy: I. Re-focusing on growth as economy recovers...

Loan growth driven by Individuals and Middle-market in the quarter

Total Loans



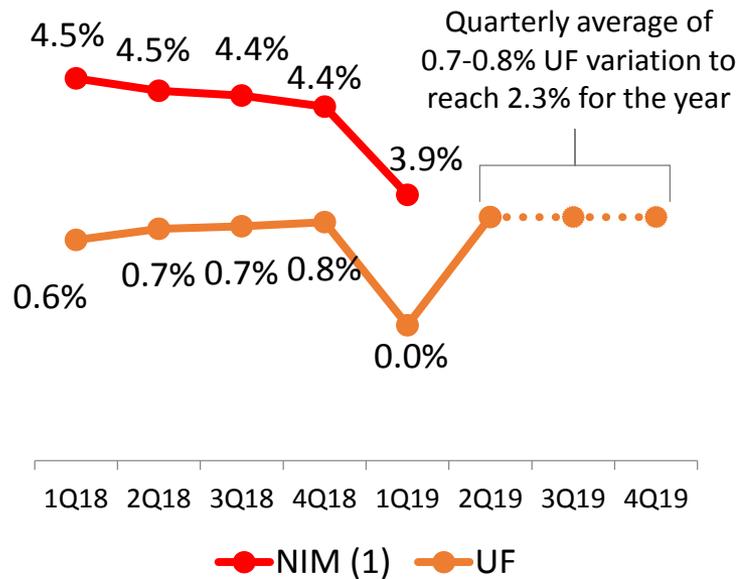
Ch\$ bn	3M19	YoY	QoQ
Individuals ¹	17,150	9.6%	1.4%
Consumer	4,920	7.1%	0.9%
Mortgages	10,335	11.5%	1.8%
SMEs	3,833	2.7%	(0.8%)
Retail	20,983	8.3%	0.9%
Middle Market	7,885	13.0%	2.5%
Corporate (SCIB)	1,591	(15.7%)	(5.4%)
Total²	30,600	8.0%	1.1%

2019: Loan growth forecast 8-10% expected with an acceleration of retail loans

Strategy: I. Re-focusing on growth as economy recovers...

Lower inflation and higher short term rates contracts the NIM

NIM¹ & Inflation



Net Interest Income

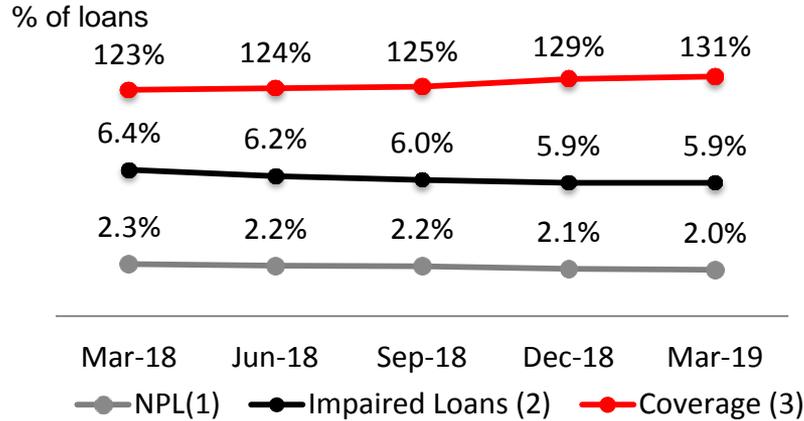
Ch\$ bn	3M19	YoY	QoQ
Net interest income	322.7	(6.9%)	(9.8%)
Average interest-earning assets	31,836	3.7%	1.0%
Average loans	29,145	4.2%	4.5%
Interest earning asset yield ²	5.6%	-131bp	-160bp
Cost of funds ³	1.73%	-77bp	-118bp
NIM YTD	3.9%	-61bp	

NIM should improve given rate and inflation outlook for the rest of the year

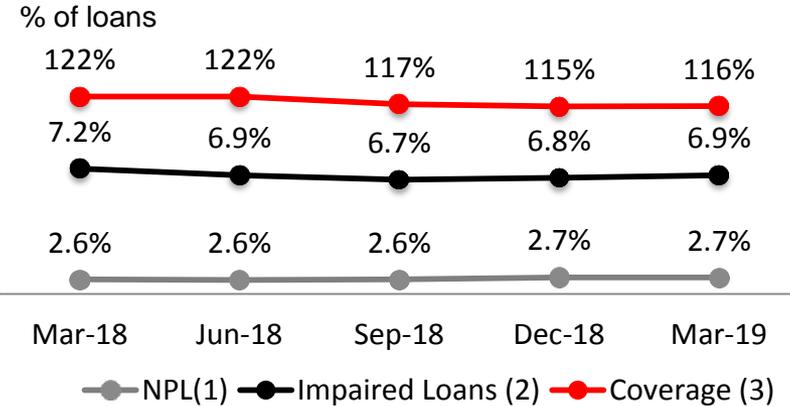
Strategy: I. Re-focusing on growth as economy recovers...

Positive evolution of asset quality

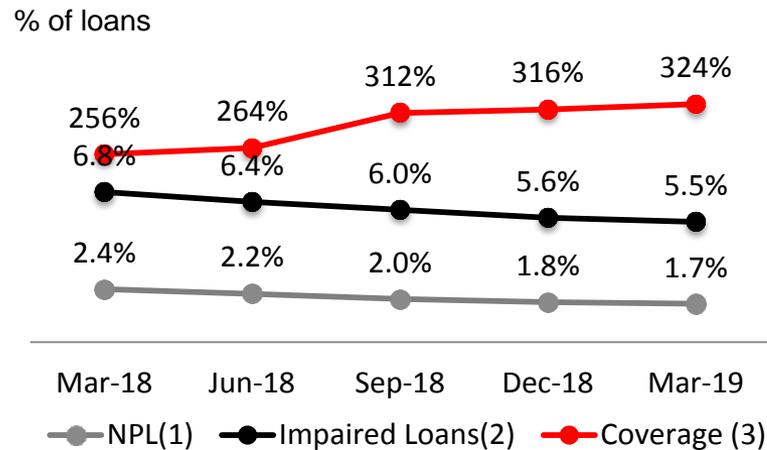
Total loans



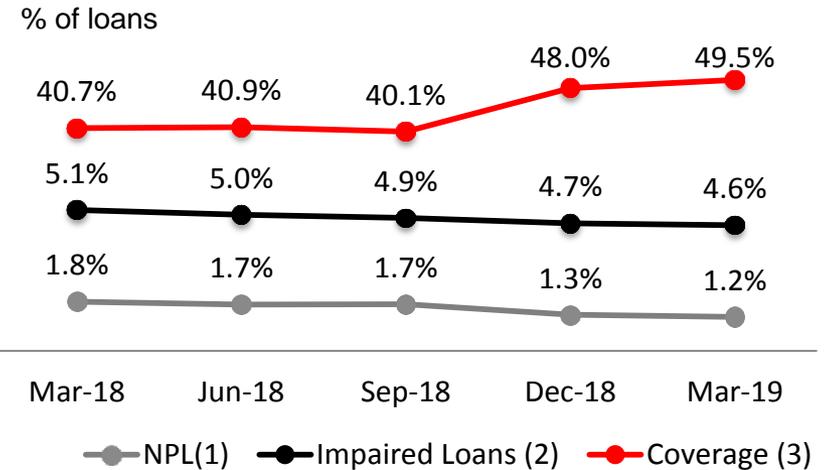
Commercial loans



Consumer loans



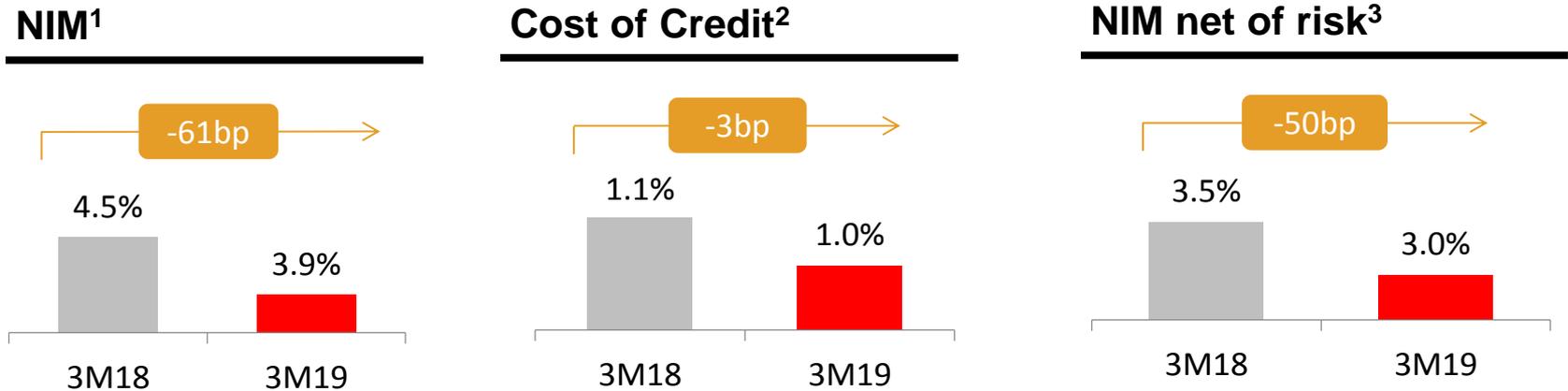
Mortgage loans



1. 90 days or more NPLs. 2. Impaired NPLs + restructured loans 3. Loan loss reserves over NPLs. Includes the additional provisions for Consumer recognized in 3Q18 for Ch\$ 20,000 million

Strategy: I. Re-focusing on growth as economy recovers...

Low cost of credit partially mitigates lower gross NIM



Impact of one-time provision expense due to change in provisioning models for group commercial loans **lowered to Ch\$40 billion**

3 objectives for healthy growth / higher profitability

I  Re-focusing on growth as economy recovers...

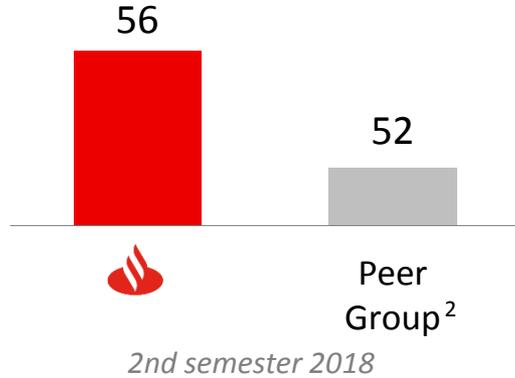
II  ... by increasing client loyalty through an improved client experience and quality of service and expanding digital banking capabilities

III  Optimizing profitability and capital use to increase shareholder value in time

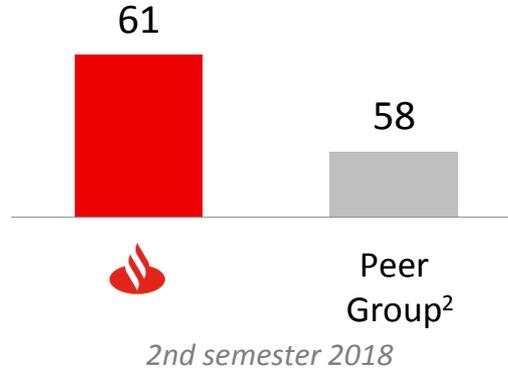
Strategy: II. Increasing client loyalty and expanding digital banking

Higher client satisfaction...

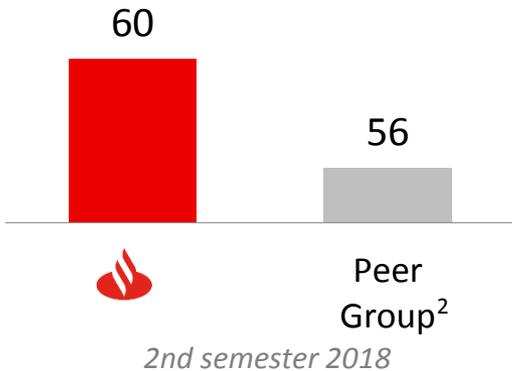
Global satisfaction individual clients¹



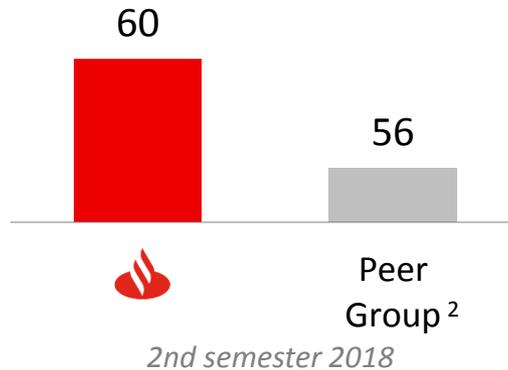
Product quality¹



Service quality¹



Image¹



Ranking Sernac Financiero

of complaints for every 10 thousand debtors



Strategy: II. Increasing client loyalty and expanding digital banking

....digital transformation inside and out...

Front office



+27%

MAU¹ APP

YoY '17-'18



+75%

Digital
Consumer
Operations

QoQ '17-'18



+21%

Life
consumer credit

Dec'18-Mar'19



85%

Of our
Current Account
holders are digital

2018

Back office



-56%

In Response Time
for requests

YoY '17-'18



-67%

In average time
for card activation

YoY '17-'18



-90%

In obsolescence

YoY '15-'19



-91%

In daily incidents

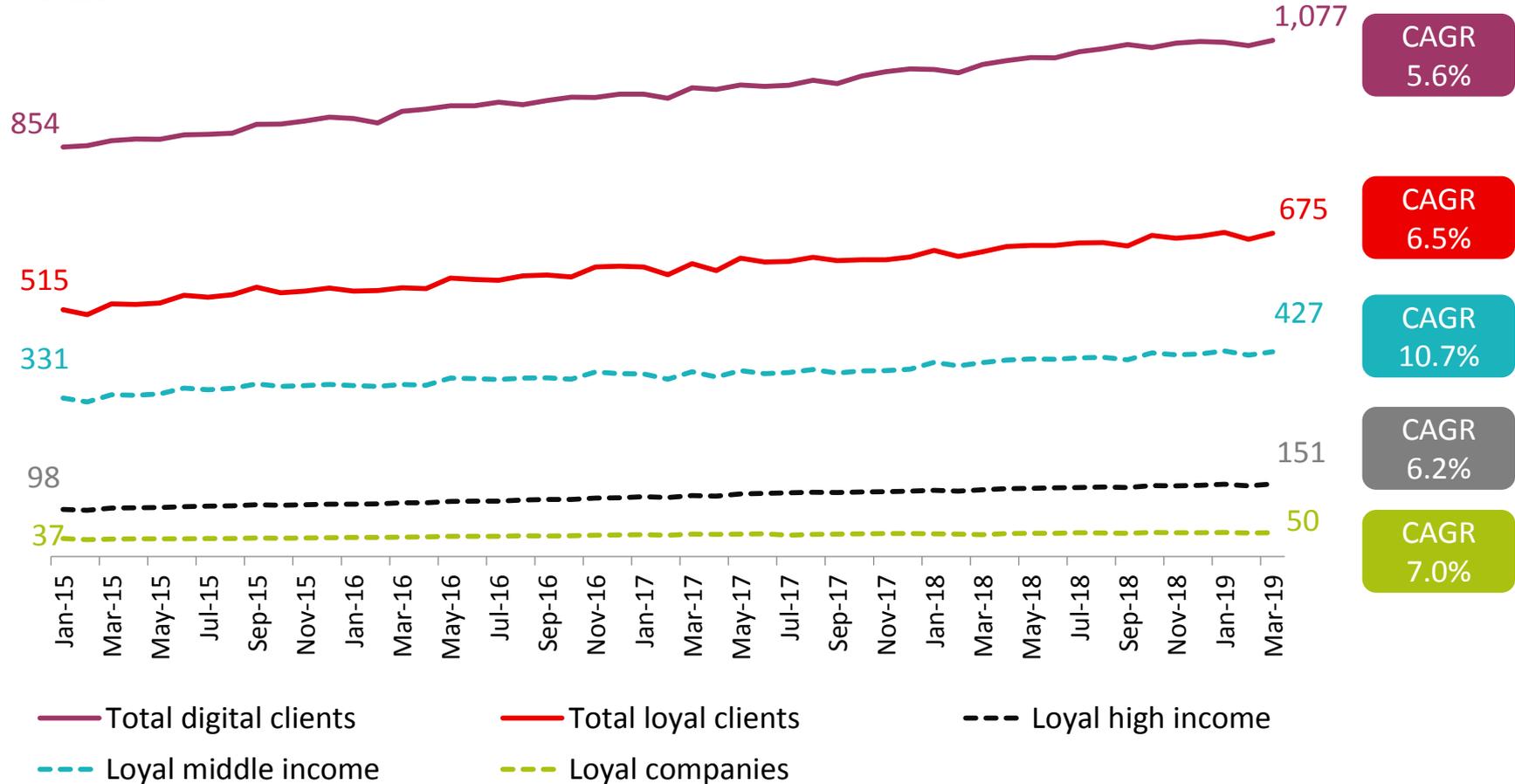
YoY '14-'Feb19

Strategy: II. Increasing client loyalty and expanding digital banking

...is leading to higher client loyalty

Total Loyal Clients¹

thousands



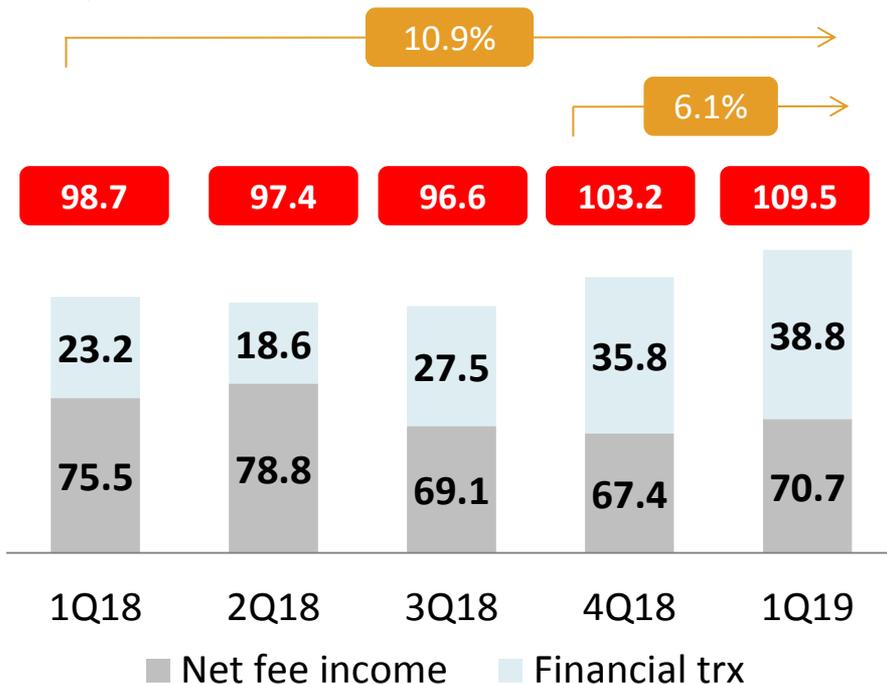
1. Loyal high income and middle income customers with 4 products plus a minimum profitability level and a minimum usage indicator, as differentiated by segment. SME + Middle-market cross-selling differentiated by client size using a point system that depends on number of products, usage of products and income net of risk

Strategy: II. Increasing client loyalty and expanding digital banking

Good growth in non-NII across business segments

Non-interest income (fee + financial trxs)

Ch\$bn



Total Non-NII growth 6-8% in 2019

Fee income

Ch\$ bn	3M19	YoY	QoQ
Retail	52.7	(3.2%)	2.4%
Middle Market	9.9	9.2%	6.6%
Corporate	7.6	(27.7%)	2.9%
Subtotal	70.2	(5.1%)	3.0%
Others ¹	0.4	(69.7%)	(159.2%)
Total Fees	70.7	(6.4%)	4.8%

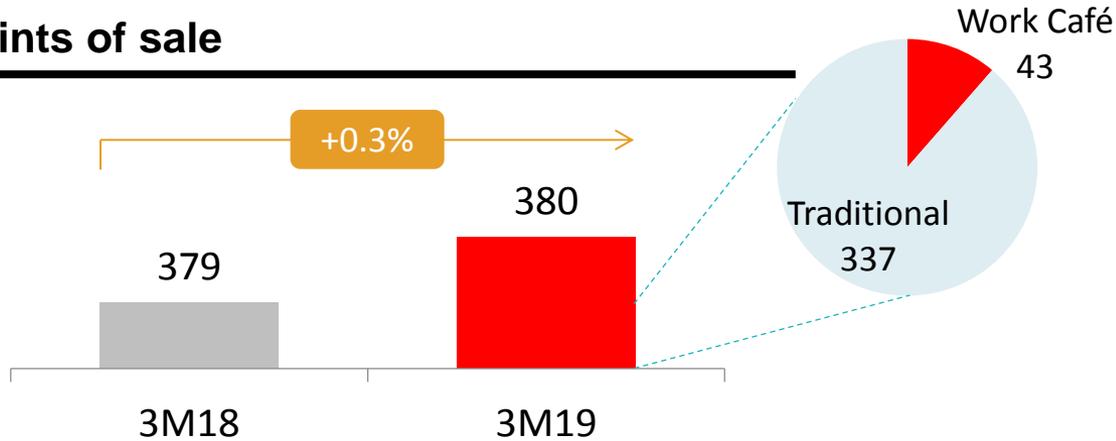
Financial transactions, net

Ch\$ bn	3M19	YoY	QoQ
Client	30.3	70.4%	(12.1%)
Non Client	8.6	57.0%	533.4%
Total Financial trx	38.8	67.3%	8.6%

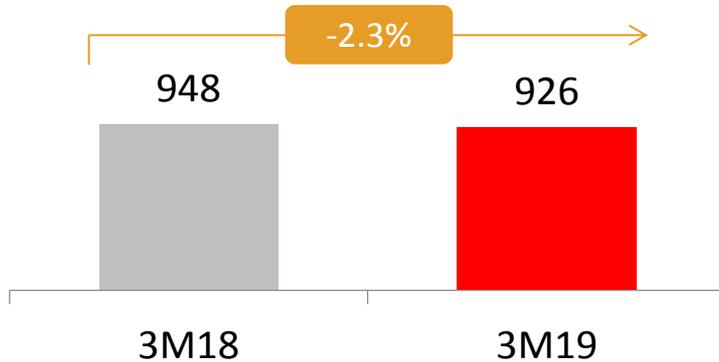
Strategy: II. Increasing client loyalty and expanding digital banking

Restructuring our physical distribution network

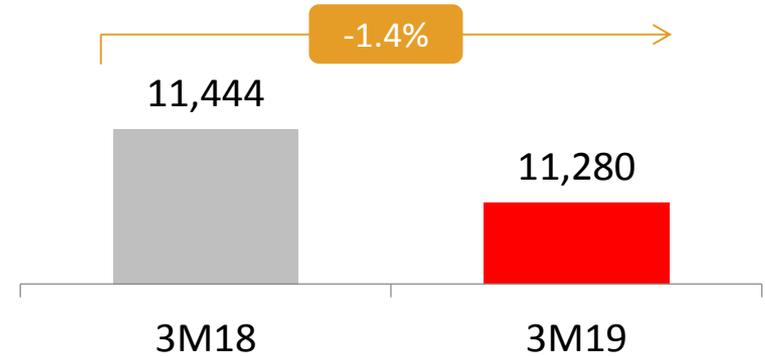
Points of sale



ATMs



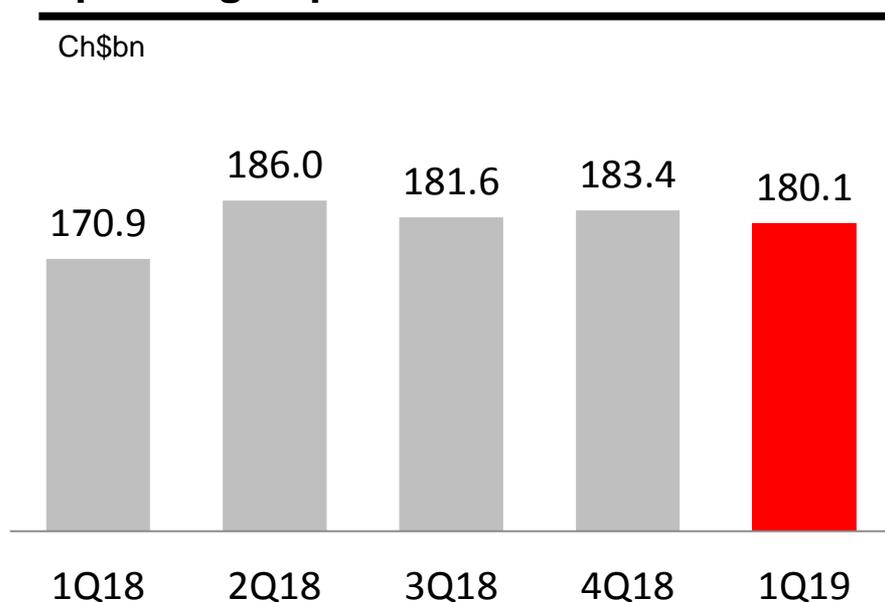
Employees



Strategy: II. Increasing client loyalty and expanding digital banking

Investing to improve productivity and efficiency

Operating Expenses



Ch\$ bn	3M19	YoY	QoQ
Personnel expenses	94.6	5.6%	(5.3%)
Administrative expenses	59.3	(4.5%)	(4.3%)
Depreciation	26.2	36.4%	21.5%
Operating expenses	180.1	5.4%	(1.8%)
Efficiency ratio	42.5%	+387bp	+251bp
Cost/Assets	1.8%	-5bp	-5bp

Implementation of IFRS 16 reduces rental costs in Administrative expenses and increases Depreciation of leased assets. The net effect for 1Q19 was Ch\$500 million

3 objectives for healthy growth / higher profitability

I



Re-focusing on growth as economy recovers...

II



... by increasing client loyalty through an improved client experience and quality of service and expanding digital banking capabilities

III

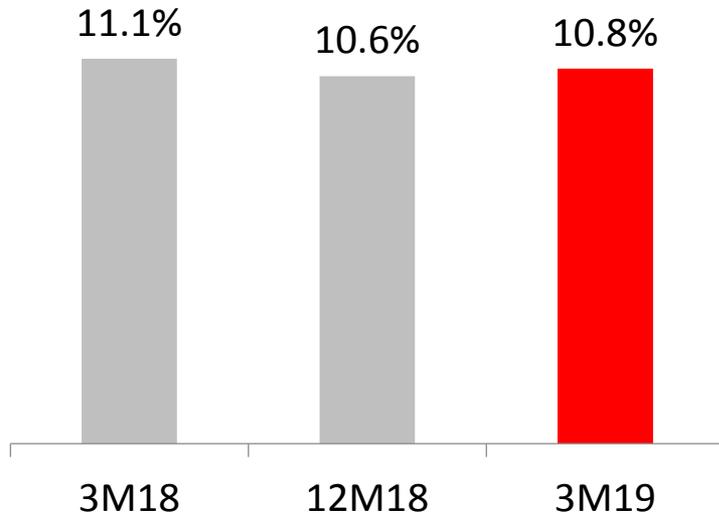


Optimizing profitability and capital use to increase shareholder value in time

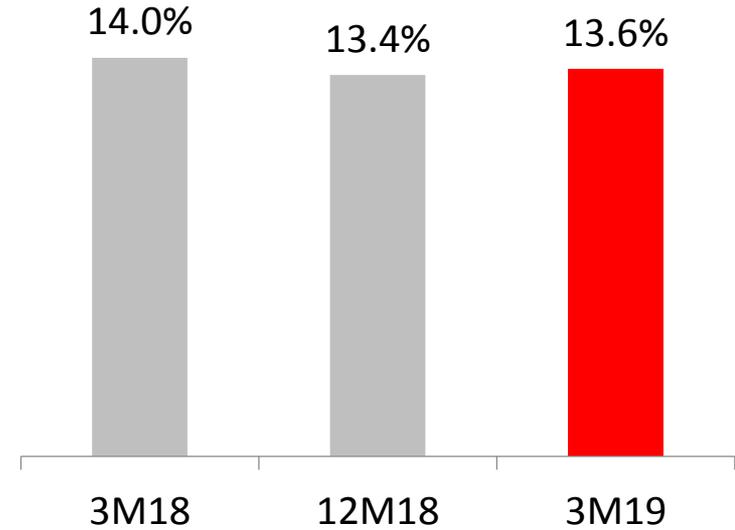
Strategy: III. Optimizing profitability and capital

20bp of capital generated in the quarter despite lower ROE

Core capital



BIS Ratio



Payout of 60%. Dividend yield of 3.7%

Strategy: III. Optimizing profitability and capital

ROAE down in the quarter but we remain above the competition

ROAE

%

	3M19	2018	2017	2016	2015
 Santander	15.3%	19.2%	19.2%	17.1%	17.1%
 Chile	12.2%	18.7%	19.3%	19.6%	21.3%
 BCI	13.7%	13.5%	14.0%	14.7%	17.5%
 Itaú Corpbanca	3.4%	5.3%	1.8%	0.1%	14.8%
 Scotiabank	12.5%	8.6%	12.0%	11.5%	11.2%

Agenda

Macro-economic environment

Strategy and results

Outlook

Sound outlook for rest of 2019

- ✓ Going forward we expect inflation to normalize, rates to remain stable at 3.0% and GDP growth to pick up. GDP growth estimate of 3.0% in 2019
- ✓ Ambitious investment plan announced focusing on technology and new businesses
- ✓ Estimated loan growth of 8-10% with growth accelerating in higher yielding retail loans
- ✓ NIMs of 4.3%-4.4% in remaining quarters, depending on inflation and velocity of rate rises
- ✓ Greater client loyalty and higher client treasury income should drive non-interest income
- ✓ Recurring* cost of credit of 1.0% with stable asset quality.
- ✓ Efficiency ratio ~40.0% led by improved productivity through digitalization
- ✓ Effective tax rate of ~22%

Recurring ROAE* of 18% in 2019

* Excluding the effect of the change in provisioning models for commercial loans analyzed on a group basis.

Thank You.

Our purpose is to help people
and business prosper.

Our culture is based on believing
that everything we do should be:

Simple Personal Fair



MEMBER OF
**Dow Jones
Sustainability Indices**
In Collaboration with RobecoSAM



Annexes

Annexes

Unaudited Balance Sheet	Mar-19	Mar-19	Mar-18	Mar-19/Mar-18
	US\$ Ths ¹	Ch\$ Million		% Chg.
Cash and deposits in banks	2,280,593	1,550,598	1,599,697	(3.1%)
Cash items in process of collection	603,927	410,616	511,561	(19.7%)
Trading investments	139,442	94,808	172,501	(45.0%)
Investments under resale agreements	7,376	5,015	-	--%
Financial derivative contracts	4,387,684	2,983,230	2,000,057	49.2%
Interbank loans, net	38,849	26,414	9,227	186.3%
Loans and account receivables from customers, net	43,798,866	29,779,287	27,524,777	8.2%
Available for sale investments	4,116,786	2,799,044	2,992,498	(6.5%)
Held-to-maturity investments	-	-	-	--%
Investments in associates and other companies	48,680	33,098	28,274	17.1%
Intangible assets	93,103	63,302	62,458	1.4%
Property, plant and equipment	295,764	201,093	232,626	(13.6%)
Right of use assets	293,464	199,529	-	--%
Current taxes	14,995	10,195	6,756	50.9%
Deferred taxes	613,202	416,922	372,665	11.9%
Other assets	1,609,645	1,094,414	920,765	18.9%
Total Assets	58,342,376	39,667,565	36,433,862	8.9%
Deposits and other demand liabilities	12,540,399	8,526,343	8,175,608	4.3%
Cash items in process of being cleared	405,487	275,695	354,046	(22.1%)
Obligations under repurchase agreements	177,869	120,935	105,899	14.2%
Time deposits and other time liabilities	19,025,611	12,935,703	11,968,775	8.1%
Financial derivatives contracts	3,745,115	2,546,341	1,921,807	32.5%
Interbank borrowings	2,551,607	1,734,863	1,322,512	31.2%
Issued debt instruments	12,551,986	8,534,221	7,795,573	9.5%
Other financial liabilities	317,511	215,879	243,684	(11.4%)
Leasing contract obligations	227,735	154,839	-	--%
Current taxes	-	-	-	--%
Deferred taxes	88,635	60,264	11,221	437.1%
Provisions	502,747	341,823	339,901	0.6%
Other liabilities	1,253,798	852,470	982,368	(13.2%)
Total Liabilities	53,388,501	36,299,376	33,221,394	9.3%
Equity				
Capital	1,310,913	891,303	891,303	--%
Reserves	2,828,348	1,923,022	1,781,818	7.9%
Valuation adjustments	7,855	5,341	(4,348)	(222.8%)
Retained Earnings:				
Retained earnings from prior years	870,559	591,902	564,815	4.8%
Income for the period	184,480	125,430	151,016	(16.9%)
Minus: Provision for mandatory dividends	(316,512)	(215,200)	(214,749)	0.2%
Total Shareholders' Equity	4,885,644	3,321,798	3,169,855	4.8%
Non-controlling interest	68,231	46,391	42,613	8.9%
Total Equity	4,953,875	3,368,189	3,212,468	4.8%
Total Liabilities and Equity	58,342,376	39,667,565	36,433,862	8.9%

1. The exchange rate used to calculate the figures in dollars was Ch\$679.91 / US\$1

Annexes

Unaudited YTD Income Statement	Mar-19	Mar-19	Mar-18	Mar-19/Mar-18
	US\$ Ths ¹	Ch\$ Million		% Chg.
Interest income	677,665	460,751	528,052	(12.7%)
Interest expense	(203,042)	(138,050)	(181,337)	(23.9%)
Net interest income	474,623	322,701	346,715	(6.9%)
Fee and commission income	178,503	121,366	124,154	(2.2%)
Fee and commission expense	(74,555)	(50,691)	(48,660)	4.2%
Net fee and commission income	103,948	70,675	75,494	(6.4%)
Net income (expense) from financial operations	(247,842)	(168,510)	(27,174)	520.1%
Net foreign exchange gain	304,974	207,355	50,395	311.5%
Total financial transactions, net	57,133	38,845	23,221	67.3%
Other operating income	7,583	5,156	6,307	(18.2%)
Net operating profit before provisions for loan losses	643,287	437,377	451,737	(3.2%)
Provision for loan losses	(112,182)	(76,274)	(75,405)	1.2%
Net operating profit	531,104	361,103	376,332	(4.0%)
Personnel salaries and expenses	(139,073)	(94,557)	(89,516)	5.6%
Administrative expenses	(87,270)	(59,336)	(62,155)	(4.5%)
Depreciation and amortization	(38,480)	(26,163)	(19,180)	36.4%
Op. expenses excl. Impairment and Other operating expenses	(264,823)	(180,056)	(170,851)	5.4%
Impairment of property, plant and equipment	-	-	(39)	(100.0%)
Other operating expenses	(20,834)	(14,165)	(9,921)	42.8%
Total operating expenses	(285,657)	(194,221)	(180,811)	7.4%
Operating income	245,447	166,882	195,521	(14.6%)
Income from investments in associates and other companies	1,358	923	825	11.9%
Income before tax	246,805	167,805	196,346	(14.5%)
Income tax expense	(61,988)	(42,146)	(44,553)	(5.4%)
Net income from ordinary activities	184,817	125,659	151,793	(17.2%)
Net income discontinued operations	-	-	-	--%
Net income attributable to:				
Non-controlling interest	337	229	777	(70.5%)
Net income attributable to equity holders of the Bank	184,480	125,430	151,016	(16.9%)

1. The exchange rate used to calculate the figures in dollars was Ch\$679.91 / US\$1

Annexes

Unaudited Quarterly Income Statement	1Q19	1Q19	4Q18	1Q18	1Q19/1Q18	1Q19/4Q18
	US\$ Ths ¹		Ch\$ Million		% Chg.	
Interest income	677,665	460,751	587,413	528,052	(12.7%)	(21.6%)
Interest expense	(203,042)	(138,050)	(229,812)	(181,337)	(23.9%)	(39.9%)
Net interest income	474,623	322,701	357,601	346,715	(6.9%)	(9.8%)
Fee and commission income	178,503	121,366	119,309	124,154	(2.2%)	1.7%
Fee and commission expense	(74,555)	(50,691)	(51,871)	(48,660)	4.2%	(2.3%)
Net fee and commission income	103,948	70,675	67,438	75,494	(6.4%)	4.8%
Net income (expense) from financial operations	(247,842)	(168,510)	37,804	(27,174)	520.1%	(545.7%)
Net foreign exchange gain	304,974	207,355	(2,034)	50,395	311.5%	(10294.4%)
Total financial transactions, net	57,133	38,845	35,770	23,221	67.3%	8.6%
Other operating income	7,583	5,156	10,769	6,307	(18.2%)	(52.1%)
Net operating profit before provisions for loan losses	643,287	437,377	471,578	451,737	(3.2%)	(7.3%)
Provision for loan losses	(112,182)	(76,274)	(73,283)	(75,405)	1.2%	4.1%
Net operating profit	531,104	361,103	398,295	376,332	(4.0%)	(9.3%)
Personnel salaries and expenses	(139,073)	(94,557)	(99,872)	(89,516)	5.6%	(5.3%)
Administrative expenses	(87,270)	(59,336)	(62,009)	(62,155)	(4.5%)	(4.3%)
Depreciation and amortization	(38,480)	(26,163)	(21,542)	(19,180)	36.4%	21.5%
Op. expenses excl. Impairment and Other operating expenses	(264,823)	(180,056)	(183,423)	(170,851)	5.4%	(1.8%)
Impairment of property, plant and equipment	-	-	-	(39)	(100.0%)	--%
Other operating expenses	(20,834)	(14,165)	(13,474)	(9,921)	42.8%	5.1%
Total operating expenses	(285,657)	(194,221)	(196,897)	(180,811)	7.4%	(1.4%)
Operating income	245,447	166,882	201,398	195,521	(14.6%)	(17.1%)
Income from investments in associates and other companies	1,358	923	(128)	825	11.9%	(821.1%)
Income before tax	246,805	167,805	201,270	196,346	(14.5%)	(16.6%)
Income tax expense	(61,988)	(42,146)	(42,136)	(44,553)	(5.4%)	0.0%
Net income from ordinary activities	184,817	125,659	159,134	151,793	(17.2%)	(21.0%)
Net income discontinued operations	-	-	-	-	--%	--%
Net income attributable to:						
Non-controlling interest	337	229	2,490	777	(70.5%)	(90.8%)
Net income attributable to equity holders of the Bank	184,480	125,430	156,644	151,016	(16.9%)	(19.9%)

1. The exchange rate used to calculate the figures in dollars was Ch\$679.91 / US\$1

Annexes: Key Indicators

Profitability and efficiency	Mar-19	Mar-18	Change bp
Net interest margin (NIM) ¹	3.9%	4.5%	(61)
Efficiency ratio ²	42.5%	38.7%	387
Return on avg. equity	15.3%	19.4%	(406)
Return on avg. assets	1.3%	1.7%	(39)
Core Capital ratio	10.8%	11.1%	(30)
BIS ratio	13.6%	14.0%	(36)
Return on RWA	1.6%	2.1%	(50)
Asset quality ratios (%)	Mar-19	Mar-18	Change bp
NPL ratio ³	2.0%	2.3%	(29)
Coverage of NPLs ratio ⁴	127.4%	122.9%	453
Cost of credit ⁵	1.0%	1.1%	(8)
Structure (#)	Mar-19	Mar-18	Change (%)
Branches	380	379	0.3%
ATMs	926	948	(2.3%)
Employees	11,280	11,444	(1.4%)
Market capitalization (YTD)	Mar-19	Mar-18	Change (%)
Net income per share (Ch\$)	0.67	0.80	(16.9%)
Net income per ADR (US\$)	0.39	0.53	(26.1%)
Stock price (Ch\$/per share)	51.19	50.88	0.6%
ADR price (US\$ per share)	29.75	33.51	(11.2%)
Market capitalization (US\$m)	14,016	15,855	(11.6%)
Shares outstanding (millions)	188,446.1	188,446.1	--%
ADRs (1 ADR = 400 shares) (millions)	471.1	471.1	--%

1. NIM = Net interest income annualized divided by interest earning assets.

2. Efficiency ratio: Operating expenses excluding impairment and other operating expenses divided by Operating income. Operating income = Net interest income + Net fee and commission income + Total financial transactions, net + Other operating income minus other operating expenses.

3. Capital + future interest of all loans with one installment 90 days or more overdue divided by total loans.

4. Loan loss allowance divided by Capital + future interest of all loans with one installment 90 days or more overdue.

5. Provision expense annualized divided by average loans.